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Lancaster Farming

VOL. 15 NO. 29 | Lancaster Farming, Saturday, June 20, 1970 | $2.00 Per Year

Proposal To Be Presented at State Poultry Meeting Wednesday

Can Egg Industry Stop Bust?

Ray Delano will speak on how to avoid economic disaster from 1971 egg prices at the Pennsylvania Poultry Federation annual meeting next week, Wednesday, June 24 at the Hershey Motor Lodge.

The United Egg Producers representative was a last minute insertion into the program this week as the deep concern by leading poultrymen in Pennsylvania and across the nation in regard to the coming egg bust has deepened and spread.

Delano will speak at 3:15 p.m. on the subject: "1971 Egg Prices?" How Egg Producers Can Avoid Economic Disaster."

(A Lancaster Farming exclusive news analysis.)

In a page 1 article in Lancaster Farming on April 4 after the post-Easter 12-cent drop to the 37-38 cent range, Delano predicted that short term prices should hold at that range. But Delano also predicted that if the sharp increase in egg-type chick hatch set so far in the year was not stopped, the egg industry would be in serious trouble later in the year Since Delano's comments the hatch has continued at the high levels Delano warned against.

In a letter to members of the Pennsylvania Poultry Federation this week, Donald E. Horn, federation president, announced Delano's speech as follows:

"IMPORTANT! LEARN HOW YOU CAN PARTICIPATE WITH OTHER MEMBERS OF THE EGG INDUSTRY IN PREVENTING DISASTROUS EGG PRICES DURING THE COMING MONTHS. The information you read in the following paragraphs can be of vital importance to you as a member of the egg production industry. We encourage you to read this letter in detail and take the initiative to participate at the described June 24 meeting.

"The egg production industry has notoriously followed a 'Boom and Bust' pattern for the last decade. The price cycle of the 1967 period was disastrously low with some of the farm prices in Pennsylvania being as low as $22 as an average price for flocks that were in production for eight months By early 1970 the prices went to the other extreme, peaking out at $.63 per dozen. These higher egg prices helped to balance the losses of 1967.

"According to USDA figures, egg type chick production is up 18 per cent over 1969. All knowledgeable marketing people feel that the poultry industry may be facing the lowest egg prices in 1971 in the history of the industry. One expert says that unless corrective steps are taken to reduce overproduction, the 1971 prices will make 1967 look as though the industry was relatively prosperous.

"About a year and a half ago egg producers formed a national organization which is known as United Egg Producers (UEP) This organization is confronted with a real challenge in trying to develop a 'price discovery sys-

(See page 6 for an analysis of the present egg market by a local man.)

tem' and to keep egg production in balance with demand. The UEP Board of Directors had an emergency meeting on June 9 to formulate a positive action program that egg producers can follow to avoid disastrous egg prices in 1971

"Mr. Ray Delano, affiliated with United Egg Producers, has been invited to appear on the Federation's Annual Meeting Program on June 24 for the purpose of explaining this important plan of action to the egg producers of Pennsylvania.

"We sincerely urge you to attend this meeting and learn how you can participate in this plan designed to prevent disastrous egg prices in 1971. In addition to hearing about the UEP plan of action, you will also have the opportunity of hearing the other excellent speakers scheduled on the program," Horn concluded.

Other subjects slated for the day, which begins at 10 a.m., include poultry housing, legislation and regulations affecting the industry, the future in the 1970s and presentation of awards.

(Continued on Page 7)

UEP Adopts Program Monday In Atlanta To Hit Egg Bust

A sweeping emergency program designed to help egg producers achieve voluntary compliance with USDA production guidelines for 1970 was announced by United Egg Producers in Atlanta on June 15

At a meeting to announce UEP's recommendations to allied industry leaders, a UEP spokesman pointed to published production and hen population figures and said that the industry is "continuing its heading plunge toward economic disaster in late 1970 and all of 1971."

The spokesman stated that "only drastic and immediate voluntary action by the egg industry can save the industry's small and medium-sized operators from extinction."

The action proposed by UEP to the industry follows the recommendations laid down by the USDA Guidelines through a four-step program:

1. Cup U. S. Egg **Production** by 8 per cent immediately by killing off old hens. One way of doing this would be to kill off all hens over 10½ months in production.

2. Hatch ZERO pullet chicks in August, 1970

3 Hold placements for July, Septmeber, Octobei, Novembei, and December to 1969 levels

4 Hold molting nationally at the same percentage for the period July 1 — December 31, 1970 that were molted January 1 —June 30, 1970

Without this action, UEP says a 10,000 bird operation stands to lose $17,100 for the 18 month period of July 1, 1970—Decembei 31, 1971 while a 100,000 bird operation would lose $171,000

If the guideline actions are taken, UEP says the same operations would show a profit of $11,400 and $114,000 respctively

But, by avoiding the loss, UEP says the net gain would actually be $28,000 and $285,000 respectively.

These UEP loss projections are based on a large market wholesale quote of 37.3 cents a dozen, reduced 13 cents to make an average farm price and another 2 cents to account for surplus conditions for a net yield of 22 3 cents F.O B farm from July 1, 1970 through December 1971

At the same time, UEP estimates production costs will average 28 cents a dozen for a net loss of 5 7 cents a dozen

If the industry follows the four steps outlined by UEP, UEP estimates the wholesale large quote in the 18-month period will average 44 8 cents a dozen and there will be no 2 cent loss for surplus conditions, leaving an average farm price of 31 8 cents

At the same 28 cent cost for the period, UEP projects a 3 8 cent a dozen profit under the guidelines, instead of the 5 7 cent a dozen loss if the guidelines are not followed.

The UEP notes that the profit figures projected from carrying out the UEP program nationally are based on reducing egg production by five per cent nationally.

Unless the industry strives to meet the guideline goals, UEP's Statistical Department predicts there will be 327 2 million producing hens by December 1, 1970 This represents an increase of 13.9 million over the average hen population for July-Decembei 1969 The USDA's guideline would yield an increase of only 4 7 million over the 1969 figure.

The difference between the guideline figure of 318 0 million hens and UEP's estimate is 9.2 million

UEP says that the increase over the guideline figure would result in a weekly surplus of over 100,000 cases of eggs (30 dozen to the case) — a surplus that would have ruinous consequences for the entire industry.

At the June 9 emergency meeting of UEP's board in Atlanta, directors unanimously voted to recommend the program to the industry The board also gave overwhelming support to a motion to spend up to $100,000 to promote the program.

Members of UEP's Executive Committee in attendance at the meeting were Don Nicolaysen, president, Fred Adams, vice president, Mike Hirth; Maurice Stein, and R L Rossiter

Regional and local informational meetings are being scheduled throughout the United States during the balance of June to inform egg producers about the program Confirmed meetings to date are Atlanta, Roanoke, Raleigh, Shreveport, Los Angeles Sacramento, Seattle, Lansing, New York, Maine and New Hampshire Many other meetings are in the planning stages **(See Page 1 story on Pennsylvania meeting Wednesday.)**

A spokesman pointed out that producers selling off old hens

(Continued on Page 6)

We Introduce New UEP Egg Market; Ray Delano Explains How It Functions

Lancaster Farming this week introduces the new United Egg Producers market

Launched nationally in May, the new market was reported "unrepresentative" due to lack of adequate data for the Northeast, our area, in the initial weeks.

But in the past couple of weeks the early problems have been overcome, according to local egg authorities, and Lancaster Farming introduces the new market as a regular service

Regions	Large June 16 - 18		Medium June 16 - 18		Small June 16 -18	
Northeast	30	32½	25	26	12	16
Northwest	24	29	19	24	12	12
Central West	23	27	18	22	11	11
Southwest	22	26	17	21	11	11
Midwest	27	29½	23	24	11	12½
Southeast	28	31	24	25½	14	15½
National average	27	30	23	24½	12	14

The UEP notes that these prices are "recommended paying prices for United Egg Producers members" and that the regions represent UEP regional members.

What is the new UEP egg market? How does it differ from the existing Urner Barry market?

The following explanation is based on comments Friday by Ray Delano, who will speak Wednesday at the Pennsylvania Poultry Federation meeting

The Urner Barry price is the price one dealer is willing to pay another dealer It is a wholesale price

The UEP price is the price from the packer to the producer It is the producer paying price

The UEP price is the net price to the producer from the buyer for Grade A eggs on a grade yield basis, picked up at the farm nest run

(For story on Urner Barry plans to explain innovations in its own market, see page 11.)

To compare the two prices, to start with the UEP price and arrive at the Urner Barry price would require addition of the following costs by the packer transportation from the farm to the processing plant, use of the case in transportation, labor, overhead and other processing costs, case. material and transportation in shipment to market; inventory loss; and profit to the packer

The Urner Barry wholesale price is based on a 30-dozen case of loose graded eggs which are sized but not checked for quality The average person would not accept these eggs without the added expense of grading

The UEP price allows for the packer to do this grading

Delano projects that in the long run, the producer price will reflect a true value and will become a "very realistic price setup"

A price gathering system has

(Continued on Page 11)

MARKET NEWS REPORT

At Lancaster Yards

Auction Only

June 17, 1970

CATTLE 1062 — Compared to Monday, Slaughter Steers steady to 50 higher, most advance on Choice and Prime Cows 50 to instances 1 00 lower Bull strong to 50 higher

SLAUGHTER STEERS—High Choice and Prime 1050 1350 lbs 31 10 32 35 Choice 950 1350 lbs 30 25 32 00 few early sales 1150 1300 lbs 29 75 30 25 high-Good and low Choice 29 00 30 25 Good 27 50 29 35 Standard and low Good 26 00 28 00

SLAUGHTER HEIFERS — Choice 750 1020 lbs 27 75 29 00 Good 25 75 27 75

COWS—Utility and high dressing Cutter 23 75 24 85 few 25 00 25 50 Cutter 22 50 24 50 Canner and low Cutter 21 00 22 25

BULLS — Choice 29 50 30 85 six head 31 60 32 35 Good 27 75 29 50 Utility and Commercial 27 85-31 00 several 31 50 32 75 individual 2230 lbs 34 60

CALVES 111—Vealers strong to 2 00 higher

VEALERS — Choice 49 00-52 50, few 53 50 56 50 Good 44 50-49 00 Standard 42 00-47 00 Utility 36 00 42 00

HOGS 298—Barrows and Gilts 50 75 lower

BARROWS AND GILTS — US 1 One lot 205 lbs 27 25 US 2-3 200 240 lbs 25 50-25 75 One lot US 2-3 195 lbs 25 10 US 2-3 245 265 lbs 24 75 25-10 US 3-4 265-275 lbs 23 10-24 10

SHEEP 80 — Spring Lambs slow, few sales about steady

SPRING LAMBS—Couple lots Choice 75-90 lbs 28 00 29 00, few Good 60 85 lbs 24 50 26 00

Weekly Review

June 18, 1970

CATTLE 2700 — Compared to last weeks close, Slaughter Steers steady to 50 lower, least decline on high Choice and Prime, Cows 50 1 00 lower, Bulls strong to 50 higher, Supply included an estimated 60 per cent Slaughter Steers, 20 percent Cows and Bulls, with the balance mainly Feeder Steers

SLAUGHTER STEERS—High-Choice and Prime 1050-1350 lbs 31 00 32 35, load mixed Choice and Prime 1450 lbs on Monday 30 25, Choice 950 1350 lbs 30 25 32 00, few early sales on Wednesday of 1150 1300 lbs 29 75-30 25, high Good and low Choice 29 00 30 25 Good 27 50 29 50 Standard and low Good 26 00 28 00

SLAUGHTER HEIFERS — Choice 750 1020 lbs 27 75 29 00 Good 25 75 27 75

COWS—Utility and high dressing Cutter 23 75 24 85 few 25 00 25 75 Cutter 22 50 24 50 Canner and low Cutter 21 00-22 25

BULLS — Choice 29 00 30 85 six head 31 60 32 35, Good 27 50 29 50 Utility and Commercial 27 50 31 00, several 31 50-32 75

CALVES 350—Vealers mostly

(Continued on Page 3)

Vintage Auction

June 16, 1970

CATTLE 995 — Compared to last Tuesday, Slaughter Steers uneven, opened 25-50 lower, later trading steady to 50 lower with least decline on Choice and Prime under 1175 lbs, Cows 25-75 lower, Bulls weak to 50 lower Supply included 19 percent Cows and 11 percent Bulls

SLAUGHTER STEERS—High-Choice and Prime 1000-1250 lbs 31 00 31 85, few head mainly Choice yield grade 2 32 00-32 75, Choice 950 1400 lbs 29 50 31 50, high Good and low Choice 28 75 30 25 Good 27 75-29 25 Standard and low-Good 26 00 28 25

SLAUGHTER HEIFERS — Choice 850 1025 lbs 27 75 29 00, Good 26 00 28 00

COWS—Utility and high dressing Cutter 23 00 25 00, few 25 25 25 60 Cutter 22 75 24 75 Canner and low Cutter 21 25 22 75

BULLS — Choice 28 50 30 00 Good 27 00 29 50 Utility and Commercial 27 75 30 00 several 30 25 31 85

CALVES 492—Vealers strong to 2 00 higher, Calves returned to farm strong to 3 00 higher

VEALERS—Choice 50 00-52 00, few head 52 50 55 50 Good 46 00-50 50, Standard 43 00-47 00 Util-

(Continued on Page 3)

New Holland Auction

June 18, 1970

CATTLE 1275 — Compared to last Thursday, Slaughter Steers steady to 25 lower, with some sales 50 off, Cows 50 to fully 1 00 lower, Bulls slow, mostly steady

SLAUGHTER STEERS—High-Choice and Prime 1000-1400 lbs 31 00 32 60, Choice 950 1350 lbs 30 00-32 00, high Good and low-Choice 28 75 30 50, Good 27 50-29 50: Standard and low-Good 26 00 28 00

SLAUGHTER HEIFERS — Choice 750 925 lbs 27 75-29 25, Good 25 75 27 75

COWS—Utility and high dressing Cutter 22 75 24 75, few 25 00-25 60 Cutter 22 00 24 00, Canner and low Cutter 20 50 22 00

BULLS — Choice 28 50 30 50, few 31 00 32 00, Good 27 00 28 50; Utility and Commercial 27 25-30 50, few 30 50 32 00, couple 33 25-33 60.

CALVES 379—Vealers steady to 1 00 higher, Calves returned to farm weak to 2 00 lower

VEALERS—Choice 49 00-52 00, few 52 00 55 00, Good 46 00-50 00; Standard 42 00 47 00 Utility 35 00-40 00

CALVES RETURNED TO FARM—Bulk 85 120 lbs 39 00-49 00, 90 130 lbs Holstein Heifers 56 00 66 00, few 66 00-71 00

(Continued on Page 3)

FUTURES TRADING

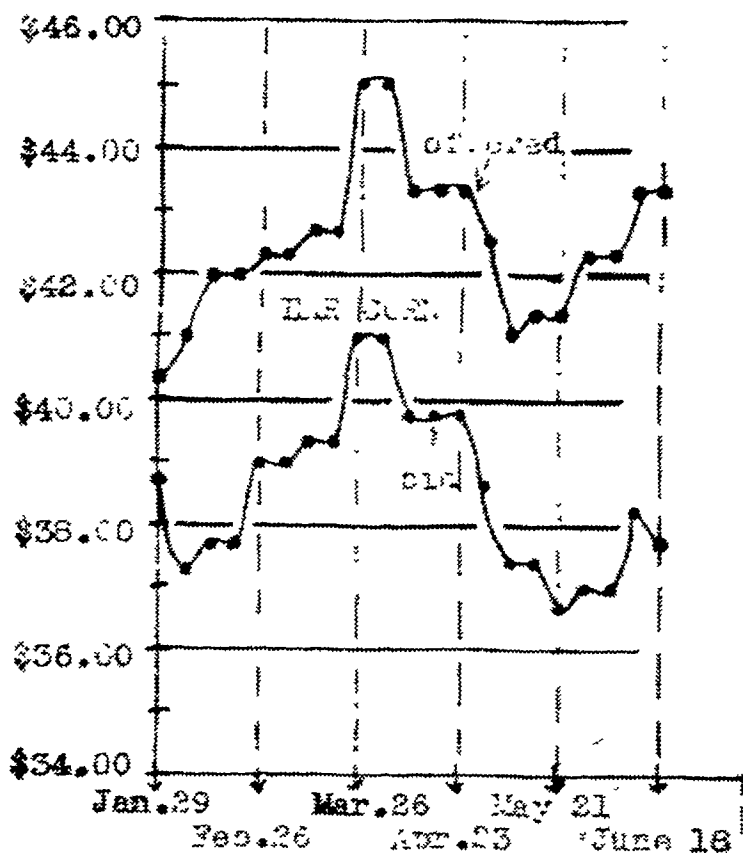
(Closing bids as of Wednesday June 17, 1970)

	Chicago Cattle	Chicago Hogs	New York Maine Potatoes	Chicago Fresh Eggs
June	31.50	26.35		36 40
July		25.65		38.00
August	31.20	23.60		
September				38.60
October	29.95	20.92		36.75
November			2.56	37.70
December	29.55	20.20		37.50
January '71				36.35
February	29.60	20.05		
March			2.88	
April	29.40		3.08	
May			3.70	
June	29.20			

a-asked b-bid n-nominal

Trend — Cattle are stronger, Hogs are steady, Potatoes are stronger, and Eggs are stronger

Markets provided by Commodity Dept., Reynolds & Company



New York Eggs

Prices irregularly higher on large and mediums as distributors adjust to current market conditions Receipts continue restricted and mostly from Pennsylvania and other local areas this A M Buying activity improving with the lighter offering of fancy eggs and fairly good interest evidenced on large and heavier sizes Mediums continue in a long position despite the slightly improved demand while smalls are being closely cleared Large browns in slow movement at present Standards about adequate Carton orders slow through small jobbers and just fair to large chain store distributors

Chicago Cattle

Weekly Review

CATTLE — Compared last weeks close slaughter steers and Heifers 25-50 lower Cows 50 to mostly 1 00 lower Bulls steady

Receipts near 80 percent slaughter steers 16 percent heifers, the balance mainly cows Overall finish of slaughter steers much more attractive than last week with 25 percent

(Continued on Page 10)

Local Grain Prices

These prices are made up of the average prices quoted by six participating local feed and grain concerns It should be noted, however, that not every dealer handles each commodity All prices are per bushel, except for ear corn which is per ton

The average local grain prices quoted Thursday, June 18, 1970, are as follows

	Bid	Offered
Ear Corn	$37 66	$43 33
Shelled Corn	1 50	1 66
Oats	76	90
Barley	91	1 06
Wheat	1 30	1 46

Bid is the price the dealer will buy from the farmer delivered to the mill Offered is the price the dealer will sell for at his mill.

Robert K. Rohrer

Bulldozing - Grading

Patz Sales & Service

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Hensel 548-2559

ANNOUNCING

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Friday, June 26, 1970 at 7:00 P.M.

To consign cattle call (717) 768-8204

Vintage Sales Stables, Inc.

—10 miles east of Lancaster on Route 30—

P O. Box 100, Paradise, Pa. — Kenneth Hershey, Mgr.

VINTAGE SALES STABLES, Inc.

PARADISE, PENNA.

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SALE EVERY TUESDAY 12 NOON

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For Marketing Information

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Box 100 Paradise, Pa.

10 mi East of Lancaster on Rt. 30

Kenneth E. Hershey, Sales Manager

AUCTIONS makes the difference in marketing livestock!

New Holland makes the difference in auctions!

MONDAY 10:30 A.M. — FAT HOGS and SHOATS

2:30 P.M. — FAT STEERS, BULLS, COWS & VEAL

HORSE SALE — MONDAY at 10.00 A.M.

DAIRY SALE — WEDNESDAY at 12:30 P.M.

FAT STEERS, BULLS, COWS & VEAL — THURSDAY at 12:30 P M.

NEW HOLLAND SALES STABLES, INC.

New Holland, Penna.

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Weekly Poultry Report

Delmarva

Ready-to cook movement continues fairly good with fully adequate supplies clearing well In instances heavier weights competitively priced to effect clearances Less than-trucklot prices trended higher within unchanged ranges Advance interest developing satisfactorily. Live supplies adequate. Under tone firm.

Negotiated trucklot prices 2-3# ready-to-cook broiler/fryers for delivery next week·

U.S. Grade A Tfewr

Plant Grade 27½-28c

Pool trucklot prices for Thursday arrival at terminal markets:

U.S. Grade A 28-30½ mostly 28½-29.

Plant Grade 27-28 mostly 27½-28.

Special packs including 1¾-2, 3½ # sizes Tfewr.

Eastern Pennsylvania And New Jersey

Prices generally unchanged though in instances trending lower. Offerings increasing in instances and generally fully adequate for a fair demand Offerings of heavy hens ample for a light demand with occasional flock noted moving at 9 10c to Leghorn processing plants Prices paid at farm Light Type Hens 5½-7½ mostly 7-7½c Hevy Type Hens Tfewr

Fogelsville

June 16, 1970

(Prices paid dock weights, cents per lb, except where noted)

HENS, heavy type 8 24 mostly 11-15; PULLETS 12-41 mostly 32-41; ROASTERS 26-38; RABBITS 14-59 mostly 35-51; GUINEAS 1.28-1 29; PIGEONS (per pair) 65-3 00 mostly 65-85 TOTAL COOPS SOLD 538.

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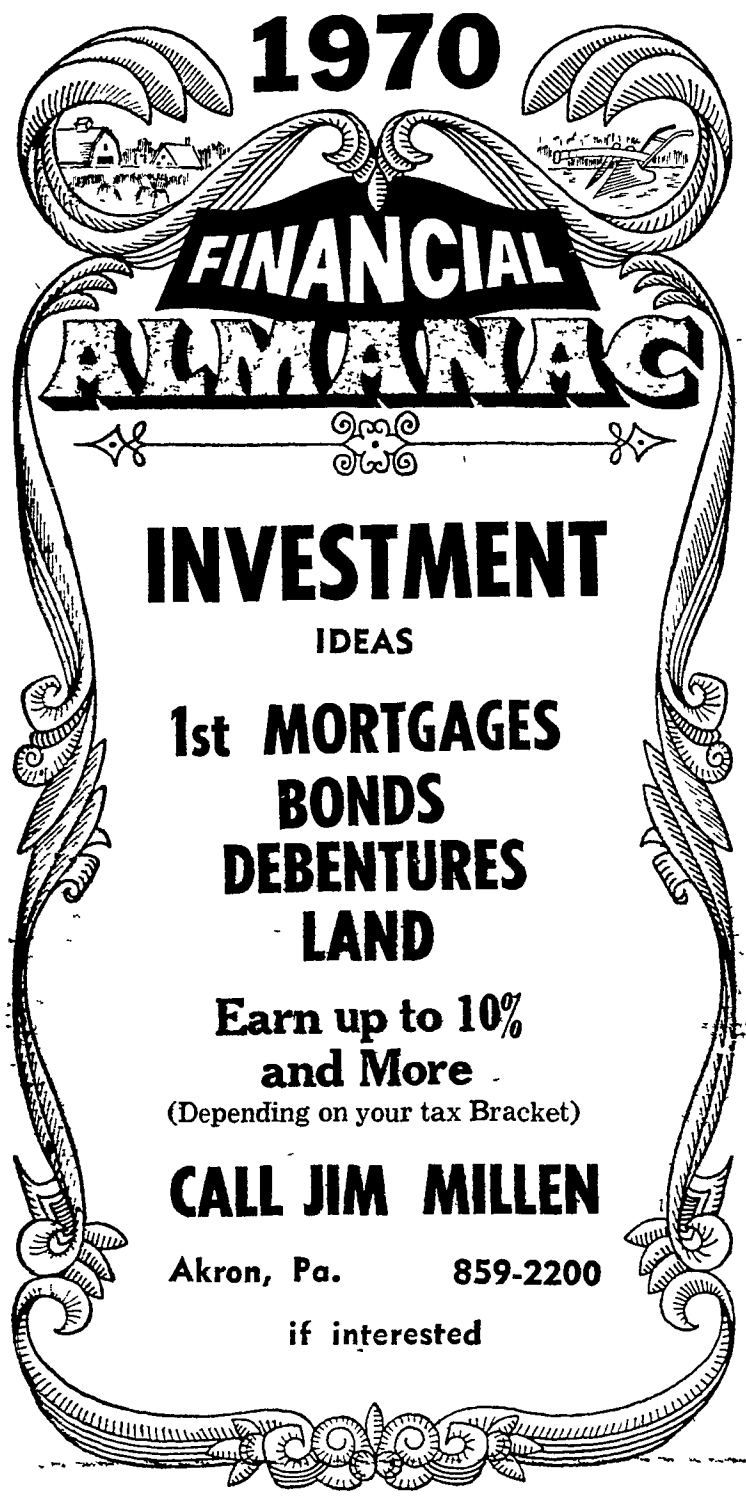
Federally Inspected Livestock Slaughter

(For week starting June 15, 1970)

	Cattle	Hogs	Sheep
Week to date	457.000	1,072 000	150,000
Same period last week	468,000	1,075,000	150,000
Same period last year	451,000	1,038,000	156,000

Estimated daily livestock slaughter under Federal Inspection.



Green Dragon

The Ephrata Green Dragon market reported receipts of 164 head of average quality dairy cattle Friday, June 12 with attendance good and prices steady to strong

Consignments included load of Canadian cows — fresh, $385 to 435, springers, 440 to 590, heifers (Pure breds & grades), 330 to 450

Small load of Canadian sows, mostly fresh 380 to 480.

Load of Upstate cows—fresh, 440 to 480; springers, 425 to 580

Herd of Pennsylvania cows—fresh, 400 to 505; springers, 450 to 505; milkers, 285 to 365

Load of New York State cows, mostly fresh, 365 to 440

Load of cows and first calf heifers, 285 to 385

Herd of Maryland cows, mostly milkers, 310 to 405; a few springers, 365 to 445.

Local cows—fresh, 440 to 480, springers, 385 to 490; heifers (bred), 265 to 360

Bulls and yellow cows, none offered

HAY MARKET JUNE 19

Five loads of hay—one load of alfalfa, $41.50; one timothy, 36; three loads mixed, 21 to 33. No clover offered.

Seven loads of straw, 28 to 48.

One load of corn, 42; one load of corn fodder, 40.

● New Holland

(Continued from Page 2)

SHEEP 7—Insufficient volume for a market test.

COWS
June 17, 1970

Receipts of 155 cows, 3 bulls and 5 heifers sold stronger at Wednesday's auction. Fresh Holstein 425-1010, Other breeds 285-375, Bulls 235 255; Heifers 215-335.

HORSES
June 15, 1970

Receipts of 371 horses sold steady Riding Horses 100-500, Driving Horses 135-195, Pony Mares 15 30. Geldings 10 20, Killers 9-10

HOGS
June 15, 1970

Hog receipts totaled 929 on Monday Barrows and Gilts fully 75c higher Retail 26 75-27 75, Heavyweights 24 50-26 25, Wholesale 2, 3, 4s 26 25-26 75, sows 17 50-18 75, Boars 17 50-18 75

CALVES
June 15, 1970

Receipts totaled 97 Choice and Prime 43 50-54 00, Good and Low Choice 42-48, Standard 36-41 50, Common 22-35 50

HAY
June 15, 1970

Six loads of hay and straw sold as follows Mixed 32-40 Straw 38-41

● Lancaster

(Continued from Page 2)

steady, with Monday's loss being recovered on Wednesday

VEALERS—Choice 49 00-52 50, few head on Wednesday 53 50-56.50; Good 44.50-49.00; Standard 42 00-47.00; Utility 36.00-42 00.

HOGS 1150—Barrows and Gilts 50-1 00 lower

CLOSING SALES, BARROWS AND GILTS—One lot US 1 205 lbs 27 25 US 2-3 200-240 lbs 25 50-25 75 245-265 lbs 24 75 25 10 US 3-4 265-275 lbs 23.10-24 10

SHEEP 300 — Spring Lambs fully steady, Ewes steady

SPRING LAMBS—Choice 70-95 lbs 28 00 30 00, Good 60-85 lbs 24 50-28 00, Utility 22 00-24 50

SLAUGHTER EWES — Utility and Good 4 50-9 00

Weekly New York Egg Mkt.

From Monday, June 15th to Friday, June 19th

	Mon.	Tues.	Wed.	Thurs.	Fri.
WHITE					
Fcy Ex Large	39	39½	40	40½	41
Fcy Large	35	35½	36	36½	37
Fcy Mediums	26	27	27½	28	28½
Fcy Pullets	18½	19	19	19½	20
Fcy. Peewees	13	13	13	13	13
BROWN					
Fcy Large	35	35½	36	36½	37
Fcy. Mediums	26	27	27½	28	28½
Fcy Pullets	18½	19	19	19½	20
Fcy Peewees	13	13	13	13	13
Standards	32	32½	33	33½	34
Checks	20 20½	20½	20½	20½	20½

Tone — Clearances on all sizes appear good, although mediums and pullets occasionally irregular.

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● Vintage

(Continued from Page 2)

ity 38 00-43 00 Cull 32 00 37 00, few 65-85 lbs 29 00-32 00

CALVES RETURNED TO FARM — Bulk 85 120 lbs 40 00-52 00, with 90-120 lbs Holstein Heifers 55 00 72 00

HOGS 397—Barrows and Gilts weak to 50 lower.

BARROWS AND GILTS — US 1-2 195 240 lbs 26 35 26 85 US 2 3 185-240 lbs 25 60-26 25 US 3 4 235-255 lbs 24 75-25 50

SHEEP 75 — Spring Lambs mostly steady, Ewes steady

SPRING LAMBS — Choice 65-95 lbs 28 00-31 00, Good 25 50-28 00

SLAUGHTER EWES — Utility and Good 5 00 9 00

FINISH CATTLE
ECONOMICALLY

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On Stopping Egg Busts

Why do egg busts occur?

The egg market is a classic example of what happens in a free enterprise system when supply of a product fluctuates wildly in the face or an inelastic or stable demand. When supply is low, prices are high; when supply is high, prices are low.

Authorities agree that irregardless of the supply, the demand for eggs — at least under present marketing techniques — remains fairly constant. Therefore, only a slight change in egg supply in one direction will send the price of eggs sharply in the opposite direction.

The UEP, in its projections, cites a four to one relationship between egg production volume and price. This means that a change in supply of eggs causes a change four times greater, percentage-wise, in price in the opposite direction.

According to some observers, however, the UEP is conservative in its four to one relationship. What actually happens in a market bust, they say, is that the bottom literally falls out of the market, the weakest sellers set the pace; since traditionally in a glut the weakest sellers haven't really had a market, the bottom becomes a give-away situation.

What has always happened in the egg market is that after every bust, in which a large number of producers are weeded out, wiped out may be more precise, a period of lower egg supply and resulting high prices follows. High egg prices immediately entice new and inexperienced producers and existing producers increase their production.

The resulting flood of new eggs, which generally has not really been more than an overall five per cent increase, causes egg prices to plummet below the cost of production. When enough producers cut back or get out to allow the supply pressure to ease, egg prices go up again.

So it goes, boom and bust, boom and bust.

But what the egg industry is facing today is not a small or normal egg bust, but a big, record, huge supply increase on the up side.

Most authorities are absolutely convinced that if massive corrective action is not taken industrywide on a scale proposed by the UEP (see page 1), the industry will inevitably have the most violent and prolonger downturn in its history. For those who remember 1967, industry leaders say we are on the doorstep of a bust that will make 1967 look like good times.

Although it is late in the game and the egg industry has never before mobilized to stop such a catastrophe, industry leaders are assuring us that it can and will be done.

We wish them all the luck in the world and certainly advise our readers to listen to their advice very carefully; but we note that not just local poultrymen, but egg producers and allied industrymen across the nation must cooperate. Can it be done?

We're skeptical. We don't see how the industry at the last minute can find the courage to change without once more tasting the bitter fruits of financial loss caused by prices lower than the cost of production. But probably the work done now will not be forgotten when the disaster begins and the work now may cause a much quicker recovery than would otherwise be possible.

Looking beyond this situation, we see some real hope that the industry is mobilizing to avoid similar situations in the future.

We think this effort should and will include not only the stabalization of production but also major efforts in the marketplace to develop and standardize new means of making eggs attractive to buyers, new techniques for controlling the rate of consumption.

In the long run, we think that only a significant change in the violent relationship between egg supply and demand can stop the boom and bust egg market cycles

Officials Look the Other Way

or

What You Don't Know Can Be Fatal

While the government has a huge apparatus supposedly for supplying information about U S farming, most of the data we get is completely out of touch with what the farmer and the nation want and need to know.

The present egg industry scare on overproduction is a shining example

While United Egg Producers has been flashing warning signals for months including advertisements in color, about an impending egg market bust, virtually all the data we have received from state and federal officials would indicate business as usual.

While all the knowledgeable egg producers and allied industrymen we have talked to now see the egg bust as virtually inevitable within weeks or months — unless unprecedented corrective action is taken — state and federal officials who are *paid to inform and assist the farmer* have said almost nothing.

The situation spells out a warning loud and clear for egg producers. It's still a dog eat dog world in the egg business insofar as state and federal government officials are concerned.

These officials have indicated they will continue to go through the motions of producing relatively *meaningless and unrelated* material, but they won't tabulate, define and interpret that material in such a way that egg producers can understand what's going on in the business

As a result, poultrymen must continue, as in the past, to rely on their own resources to save themselves.

Unfortunately, in the past egg men haven't done so well, the industry has gone through one violent boom and bust period after another; as a result, the egg industry can probably claim the distinction of having produced more bankruptcies than just about any other single farm enterprise.

But despite these violent price swings, and 1970 will probably show a shift from record highs to record lows, state and federal officialdom has not made any move toward supplying the type of information that can avert such disastrous price fluctuations.

And we are convinced that the price swings stem largely from producer ignorance resulting from a basic information void. We are convinced that producers can and will make intelligent decisions that will keep the market relatively stable — if they are given adequate, reliable information on which to base production decisions.

What producers get, however, are yearly figures on what percentage they should increase production nationally and monthly figures on how much they actually have been increasing production.

While egg type chick hatch, the advance

(Continued on Page 11)

LANCASTER FARMING
Lancaster County's Own Farm Weekly

P. O Box 266 - Lititz, Pa 17543
Office· 22 E. Main St., Lititz, Pa 17543
Phone: Lancaster 394 3047 or Lititz 626-2191

Robert G. Campbell, Advertising Director
Zane Wilson, Managing Editor
Subscription price $2 per year in Lancaster County, $3 elsewhere

Established November 4, 1955
Published every Saturday by Lancaster Farming, Lititz Pa
Second Class Postage paid at Lititz Pa 17543

Member of Newspaper Farm Editors Assn
Pa. Newspaper Publishers Association, and National Newspaper Association

NOW IS THE TIME . . .

By Max Smith
Lancaster County Agent

To Practice Sanitation

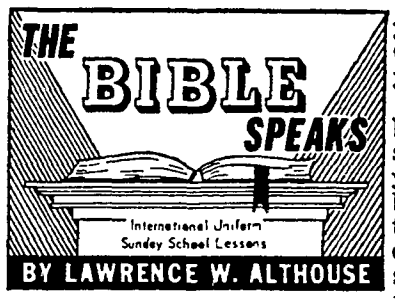
The need for strict livestock sanitation practices is always present but especially important at this time with an outbreak of hog cholera in Chester County. This highly contagious disease requires very strict quarantine regulations and careful management to stop its spread Local producers are cautioned about their source of feeder pigs, and to be very careful about bringing the infection to the home herd Everyone should cooperate to eradicate this dreaded disease of hogs.

To Seed Cover Crop

Corn growers who have not used atrazine as a weed killer, and want to maintain the organic matter in their soil, may want to broadcast ryegrass or field bromegrass immediately after their last cultivation. On fields that will be in corn for several consecutive years the cover crop to plow down next spring is good soil and water management. Most of the herbicides used this spring on corn, other than atrazine, will permit a cover crop to grow this fall.

To Operate Combines Properly

Winter barley and wheat harvest time is near and the combines will be serviced and ready to go In many cases the machine is in excellent condition but the operator is in too big a hurry to allow it to perform properly, as a result, too much of the grain is thrown out with the straw and we get volunteer growth this fall. In addition, *tough grain makes the job more* difficult and requires a slower pace "Haste makes Waste" in this case and reduces the return per acre.



I'M ONLY ONE

Lesson for June 21, 1970

Background Scripture: Romans 12 through 13.
Devotional Reading: Romans 12.3-12.

You are a soldier in the United States Army stationed in Western Germany. You and seventy-two other American soldiers comprise a convoy of trucks making the routine troop movement between Helmstadt in West Germany through East Germany along the autobahn to West Berlin. Usually the trip is uneventful except for periodic check-points along the way.

Rev. Althouse

Lately, however, there has been some mounting tension in Berlin and there is some growing apprehension among your officers that the Soviets may retaliate with some petty irritations on the autobahns. You hope that if the communists decide to needle the American forces again they'll pick a different convoy with which to do it.

The rut people get in

You feel the truck slowing down and someone next to you says, "Marienborn checkpoint." Fifteen minutes at the most and you should be on your way once again. But fifteen minutes pass and then thirty and forty-five, but the convoy is not moving. Down the line comes the word: "The communists are refusing to let us pass until we fall out and line up to be counted."

You know what that means . . . possibly a long wait. It is U.S. policy to refuse to get out of the trucks for counting. You don't really understand why, but that's the way it is. You and the convoy will sit at the check-point until someone backs down. You chuckle, half in disgust and half in amusement, when you consider that neither you nor the Soviet soldiers standing guard· really understand why you can't get out of the truck and why it is just as important to them to have you do so. It's just part of the Cold War rut people get into, you decide.

The first two hours are not too bad, but after three hours of sitting in the cramped trucks, you and your comrades begin to be irritable. It is with gratitude, then, that you hear the sergeant call your name to deliver a message to the C.O. in one of the trucks up the line. This means an opportunity to get some fresh air and stretch your legs.

The dangerous sparks

As you stand waiting for a reply, you notice a Soviet guard with a tommygun. You don't look at him and he doesn't look at you. It seems best that way. The only sound is a chilly wind that whistles around you and the scrape of the guard's boots.

Then it happens! A sudden gust of wind lifts your fatigue cap off your head and deposits it in the dust . . . right in the path of the guard. You extend your hand forward in a gesture, but it is too late and the boot crushes the hat into the dust. "Hey," you shout and instinctively rush toward him. He stops and turns toward you inquiringly, his foot still resting upon your hat. "You're on my hat!" you shout. "Da?" he replies as if he does not understand you.

There seems to be a slight trace of amusement playing at the corners of his mouth. Did he do it on purpose, you ask yourself? Doesn't he see it? You begin to feel an overpowering urge to shove him and get him off your hat. "What's going on here?" a sharp voice asks behind you and you turn to see your C.O. and the Soviet commander.

Overcome evil with good

Later, back in the truck, your hat once more in your hands, you reflect upon what happened. Suppose you had lost your temper and started shoving the Soviet soldier? Out of such incidents, you realize, come the sparks that touch off wars.

One man can set in motion the events that lead two or more nations into war. If one man can do so much harm, is it not also likely that one man can also do much good? Let those who take refuge in saying, "I'm only one," be reminded of just how much they can do, as Paul puts it, to "overcome evil with good."

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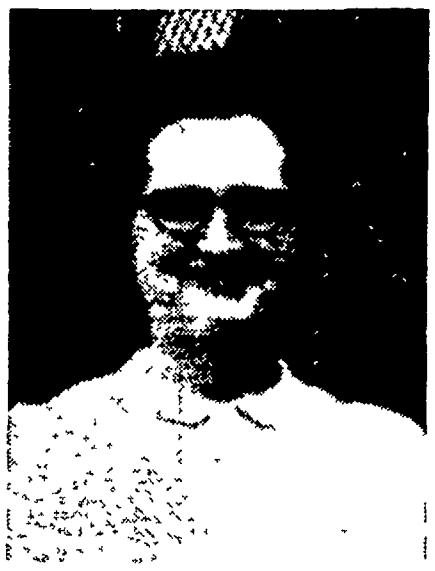

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Local Egg Man Concerned About Market, Sees Hope

Despite the gloomy egg market picture which the egg type chick hatch projects, Tom Smith of L M Sheaffer, Ephrata, terms the overall situation at this time "awful muddy."

While the layers hatched in January should be coming on the market this month, Smith said the actual situation shows "nothing good" available anywhere in the country in 20 to 22 week old pullets, the ready to lay age

He attributes this lack of new layers to a high incidence of Marek's disease, while 10 to 12 week old pullets now are plentiful and of good quality, he noted that it's normally another six weeks before Marek's will begin to take its toll on these birds "Many of the pullets now available are so full of disease nobody wants them," Smith said

But Smith conceded that if these later birds do come into production without significant reduction in numbers through some means, such as Marek's it could put major downward pressure on the egg market in July and August

He also noted a heavy incidence of moulting in some areas and continuation of the trend toward record egg type chick hatch in many parts of the country in May

On the other hand, the futures market for eggs has been strong in the past 10 days and "breakers are looking for eggs," both favorable signs Breaking stock is reported low, lower than a year ago

Overall, Smith sees a steady market which actually may go higher in the next few weeks, but with the market beyond that point highly uncertain

Under prices prevailing this week, Smith says the more efficient operators are making a profit; the large egg market is actually a little higher than a year ago But medium and small egg prices are considerably lower than a year ago and operators with eggs in these categories are losing money, he said

Guernsey Sales

The Pennsylvania Golden Guernsey News June edition reports the following sales which may be of interest to local dairymen

June 25—12 30 p m, 273rd Special Sale, Lancaster Sales Pavilion

July 16 — 12 30 p m, Busy Brook Farms Guernsey Dispersal, Leroy G Blouch, Jonestown, owner, at the Association Sales Pavilion, Lancaster, managed by the P G B A

July 23—12 30 p m, Forest Preston II, Oxford, Pa, Guernsey Dispersal, at the Association Sales Pavilion, Lancaster, managed by the P B G A

July 25 — 11 00 a m, Lake Louise Farm Dispersal, Raymond Goeringer, owner, Dallas, Pa, at the farm managed jointly by the P G B A and the Merryman Co, Sparks, Md

UEP Adopts Program Monday In Atlanta To Hit Egg Bust

(Continued from Page 1)

should take steps to make sure they are slaughtered instead of re-sold for force-molting elsewhere.

Regional Cooperative members of UEP have pledged full support in informing their member producers about the program.

In a separate booklet "Action Now," the UEP projects that total industry profit and losses for the next 18 months, if no action is taken, will be $513,000,000 versus a profit of $342,000,000 if the guidelines are followed.

It is also noted that the UEP cost projection of 28 cents per dozen is broken down as follows: 14 cents for feed, 4 75 cents for labor and contract; 25 cents for medication; 12 cent for sanitation, 6 5 cents for bird amortization, and 2 38 cents for overhead, interest and miscellaneous.

Assumptions on which the UEP projections rest include: a U S population of 200 million and a growth rate of 1½ per cent annually; the cost of 28 cents F O B farms; a continued drop in per capita egg consumption at best offset by population growth, leaving no significant change in demand; a decrease of five per cent in egg production should produce a 20 per cent increase in egg prices, or a four to one ratio between production and price.

Wet Weather Stalling Tobacco; Crops Growing

Lancaster County tobacco planting is still running behind schedule and is only one-half to two thirds finished

But one week of good, dry weather and "we'll be back on schedule" according to Max Smith, Lancaster County agricultural agent Tobacco planting is normally completed by July 4

Smith said the unplanted tobacco plants have been growing rapidly and are "really too big"

But the tobacco looks good that has been planted, Smith said

In fact, "the corn crop looks very good at this point — although dry weather can still hurt you The growing season has been very favorable to agriculture"

The first cut of hay and alfalfa have been made and the second crop is "coming along rapidly," he said

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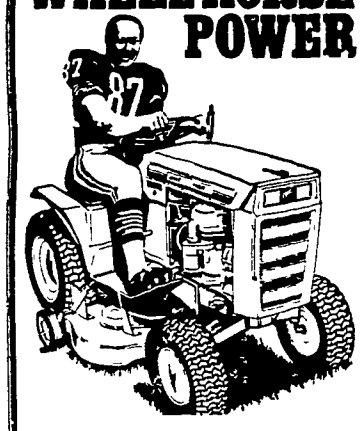

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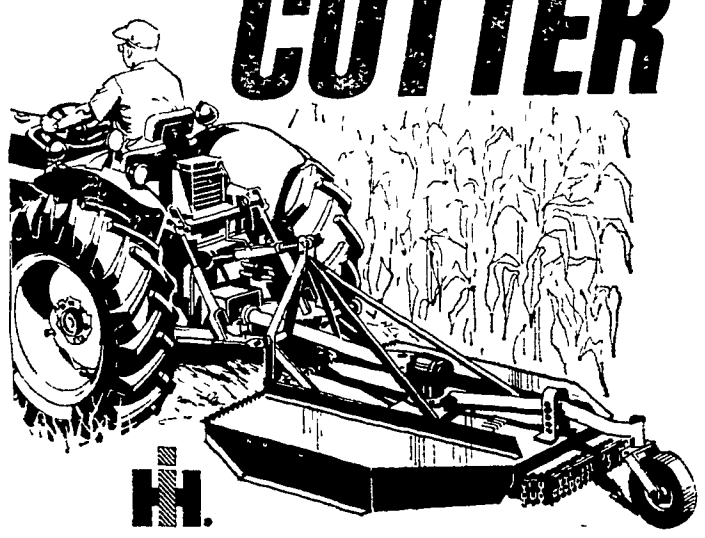

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Can Egg Industry Stop Bust?

(Continued from Page 1)

At the time in April when Delano made his analysis of the potential egg bust, the USDA had released figures showing national layer hatch up 21 per cent in January over the same month a year ago and up 17 per cent in February.

Noting these figures, Delano said on April 4, "This is very serious if this continues for the next couple of months We can look (if it continues) for very, very low (egg) prices beginning early next year."

Since that statement, USDA figures show the layer hatch climbed 19 per cent in March and 15 per cent in April.

Although no figures had been released by mid-week for May, officials indicated a similar large increase was made in May and is probably continuing into June

Meanwhile the egg price quote by Urner Barry on Friday last week was 34½ cents for fancy large white eggs, down about three cents from the post-Easter range

Commenting on the 37-38 cent price in early April for fancy large whites, Delano said these prices were just about "break even" for the producer. (Many local producers, however, have been reporting a profit ranging from about one to six cents a dozen at this price, according to local sources)

But egg prices since early April have been generally lower than 37-38, eating up most of this small profit

While prices already are at the break even level for most producers, lower for some, knowledgable authorities agree that the impact of the big layer build-up since January has not even begun to play its part in egg prices.

Jay Irwin, associate Lancaster County agent, said this week it takes 22 weeks from the time of hatch until the birds begin to produce eggs

This means that the increased hatch on January 1 should begin to start production around the end of the first week in June This early production, however, is generally light and gradually picks up steam for several weeks before peak production is achieved

This means that the increased production that egg authorities are expecting to result from the large hatch increase in the first half of 1970 has just barely started to enter the egg market picture

What will happen is that this increased production, if something isn't done to stop it, will enter the market steadily over the second half of 1970, always about 22 weeks behind the hatch

Thus, the full impact of the industry record level increase in layer type chicks will not confront the industry until about January 1971

With the impact on the egg industry not even begun, most authorities on eggs and egg marketing, like Delano, are projecting the worst egg bust in the history of an industry which is noted for busts

The worst bust in history UNLESS the industry moves quickly and decisively to stave off the market glut which now appears inevitable some add

The issue now facing the industry, as it has been described to us by numerous persons, is this

Can large numbers of individual farmers scattered throughout the nation act together for the first time, on short notice, to stop what many believe will be certain economic disaster for many individual egg producers and related firms and a major blow to the entire egg industry?

It's in the context of this historic and massive egg production capacity build-up, which on even much smaller scales in the past has always resulted in disastrous 'busts,' that Delano will call on state egg producers Wednesday to help avoid economic disaster.

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Dairy Princess Judges Named

Judges have been announced for the Lancaster County Dairy Princess Pageant to be held Tuesday, June 23 at the Farm and Home Center

Serving as judges will be Robert Bucher, farm relations director, Commonwealth National Bank Mrs Skip R Palmquist, public relations supervisor, Godfrey Agency, Inc, and Bob Malack, farm editor, WGAL TV

Master of ceremonies will be Harry Kauffman, director of American Dairy Association. Committee co-chairmen are Mrs Robert Gregory and Sterling Elmer

A reception will begin at 6 30 p m and the dinner and pageant will follow Tickets for the Pageant may be obtained from DHIA Supervisors, members of the committee or at the Agriculture Extension Office

Dairy Princess candidates are Susan Kauffman, Patricia Bare, Marilyn Krantz, Donna Hess, Linda Kreider, Nanette Stauffer, Charlene Smoker and Lois Gruber

4-H Club Activities

Doggie Roast Planned

The 4-H Soil and Water Conservation Club is holding a Doggie Roast at Fishing Creek along the Susquenanna River at 5 p m June 27

Arrangements have been made by Mr Vincent Hoover for free boat rides and water skiing anytime after 2 p m

Members are asked to bring only a covered dish and cold drink, as the doggies and rolls will be provided

Anyone wishing to water ski should bring his own skis A cottage, two power boats and operators will be available.

Penn Willow Clean-Up

The Penn Willow 4 H Club is having a clean-up today (June 20) from 9 a m to 12 Noon in Martic, Pequea, and Conestoga Townships

The 35 member group will meet at the Conestoga Elementary School and will proceed to clean-up the roadsides in the three townships They're being assisted by borough trucks and drivers.

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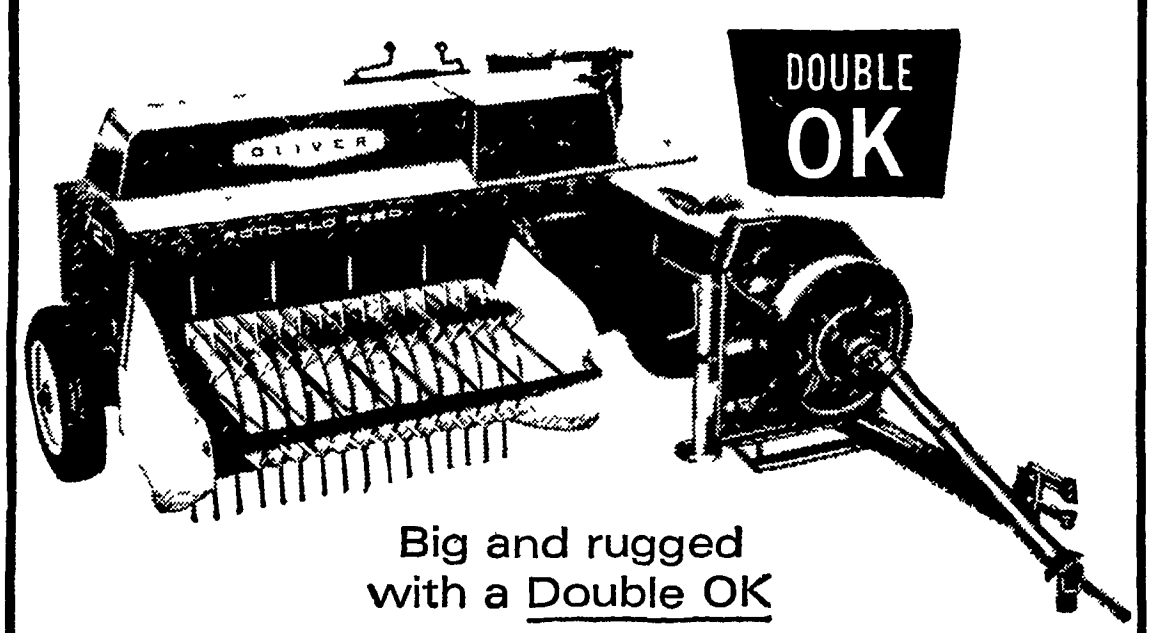

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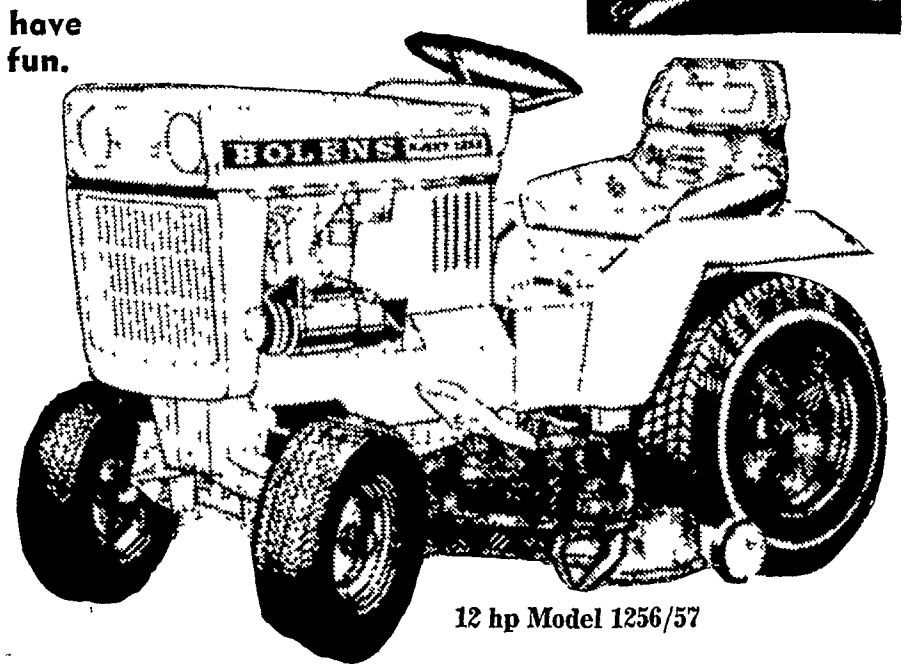

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Local Producers Cautioned in Wake Of Chester County Cholera Outbreak

Some 120 hogs of a Chester County farm died this week of hog cholera and another 1,228 were destroyed by the state to help make sure the disease doesn't spread

As the state enveloped the area south of Kennett Square this week with a quarantine to make sure no hogs are transported in the area or that no one moves on and off the contaminated without proper sanitary precautions, the question arises.

How can the individual swine producer make sure his hogs aren't infected?

We asked Dr Homer S Forney, Harrisburg, chief of the miscellaneous diseases division of the Bureau of Animal Industry, this week and his advice is.

First, do not purchase any interstate swine without having the proper interstate papers

Swine coming into the state must have hog cholera serum within five days of the date of arrival in the state, preferably less than five days Hogs which do not have the serum will not have the proper papers.

Second, keep these new hogs in isolation for at least 30 days

Third, as soon as any swine sickness of any kind occurs, contact a veterinarian or regulatory person. Early detection is important.

In addition, Dr. Forney advises farmers to use strict and proper sanitation procedures at all times Particular concern should be taken with sanitizing visitors, he said.

Dr. Forney warns that in some areas outside Pennsylvania where the cholera has been prevalent, some hogs have become carriers of the disease This means that while the animals themselves won't die or appear to have cholera, they will infect other hogs with which they come into contact

He also noted that hog cholera does not appear to be as lethal as it was 20 years ago and it's now possible that a hog will carry the disease for as much as 45 days before it breaks out or becomes evident

Dr Forney said this may have been what happened in the Chester County situation The farmer may have bought what appeared to be healthy hogs, but they carried the disease, which either broke out after a period of time or infected other healthy animals

If any hog buyer has any question about infected states, information on where the problems occur can be obtained by calling Dr Forney at Harrisburg 787-5333

Asked if the Chester County outbreak can be contained, Dr Forney said spread of the disease is as "nearly nil as can be"

Besides slaughter and burial of the exposed hogs and the farm and area quarantine, Dr. Forney said it is fortunate that no other swine are grown in the immediate area

There would be a much greater chance of spread of the disease if an outbreak occured in the midst of a heavy swine producing area, he indicated.

Max Smith, Lancaster County agricultural agent, who has periodically warned local farmers to be alert for hog cholera and to be particularly careful when buying out-of-state pigs, said this week:

"We have 90,000 hogs in Lancaster County and I'm afraid people are a little careless."

He warned that once an outbreak occurs, the cholera can be easily spread. The disease could be carried from one farm to the next by persons, stray dogs, wheels of vehicles, clothing, even birds, he said.

The outbreak in Chester County occurred on the Whetstone Farm of Alexander Jasienski.

Jasienski indicated the disease probably started with 400 head of 75-pound feeder pigs he obtained from North Carolina about two months ago

Jasienski estimated it will cost him about $68,000 to replace the lost herd, which ranged in weight from 80 to 260 pounds

While he will be reimbursed under the federal-state hog cholera program for the animals that were destroyed, officials indicated that this coverage does not include the pigs which died before detection of the disease. This reimbursement only for live animals is one incentive for reporting disease symptoms early, officials said.

● Chicago

(Continued from Page 2)

Prime and 65 percent Choice This compares with 17 percent Prime and 69 percent Choice last week, and 23 percent Prime and 65 percent Choice last year Average cost and weight of slaughter steers Estimated at 30 50 and 1200 lbs compared with 30 52 and 1185 lbs last week, and 34 44 and 1184 lbs last year Heifer supply mainly High Good to Low Prime weighing 850 1075 lbs

SLAUGHTER STEERS — Through the week Prime 1175-1375 lbs Yield Grade 3 and 4 31 00 31 50, near two dozen loads at latter price Load Prime 1400 lbs Yield Grade 4 and 5 30 25 on Monday High Choice and Prime 1125 1375 lbs 30 50 31 25, load Mixed Choice and Prime 1565 lbs Monday 29 00, Choice 950-1350 lbs Yield Grade 2 to 4 30 00 31 00 Choice 1300-1450 lbs Yield Grade 3 and 4 29 50-30 00 Mixed Good and Choice 950-1200 lbs 29 25-30 00, Good 27 50 29 25, Standard and Low Good 27 00-27 50

SLAUGHTER HEIFERS — High Choice and Prime 900-1075 lbs Yield Grade 3 and 4 30 25-30 50, seven loads at latter price Choice 850-1050 lbs 29-50 30 25, mostly 29 50-30 00 at midweek, Mixed Good and Choice 28 75-29 50, Good 27 00-28 75

Farmers Reminded to Apply For Wool Incentive Payment

Farmers selling wool are reminded to file application for wool incentive payment at the County ASCS Office.

Original sales slips must be submitted, showing date of sale, number of pounds sold and amount received. The sales slip must be signed by the buyer.

Applications should also be filed for unshorn lambs sold. These sales slips must also contain complete sales information, including a certification signed by the buyer that the lambs were unshorn at time of sale.

Wool incentive payments will be made in April, 1971, based on the difference between the national average price of wool in 1970 and the incentive rate of 72 cents per pound

Payments for 1969 were made at 65.1 per cent of net sales proceeds for wool and $1.09 per hundred pound liveweight of unshorn lambs, reports Miss Dorothy Neel, ASCS County executive director.

Keep Clothes Neat

Penn State extension service says:

A crowded clothes bar in a man's closet wrinkles suits and coats more than the hardest wear.

Coat buttons should be anchored both to the lining and facing inside. If any of your buttons come loose and are sewn only to the outside fabric, have them resewn at once to avoid stretching or tearing the cloth.

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We stock quality name brand building materials It is not necessary to wait for a "sale" to receive a good value at CASHWAY.

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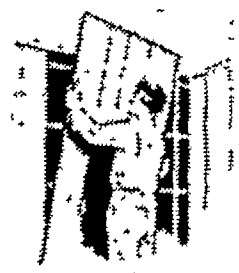

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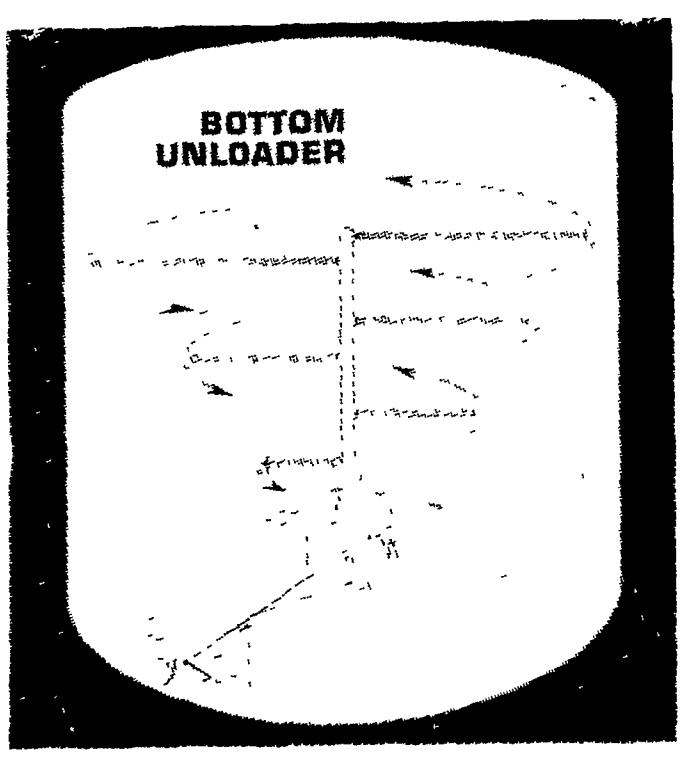

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Officials Look the Other Way

(Continued from Page 4)

indicator of egg production and egg prices, has been climbing at a record level each month since January, Lancaster Farming has still not received any material from either the state or federal governments to indicate that the combined impact of these monthly figures points to the biggest egg bust in the history of the egg industry.

To judge by government sources, it's business as usual.

Fortunately, some of the leading egg producers and allied industrymen and their organizations, who have their lives and fortunes wrapped up in the fate of the egg industry, have not been sleeping, although their call to action is late in the game. (See page 1.)

But considering that they are attempting what has never been done before, perhaps it is surprising they have made so much progress.

If their effort succeeds, and the fate and fortune of many egg producers depends on it, then egg producers should insist in the future that they never again be allowed to stumble unawares into a situation similar to the one today.

If the government will not assume the responsibility of providing adequate and reliable information to producers, the producers should insist that somebody else do it.

They should either get some of the organizations now working to head off the bust to do the job or create new avenues.

Without adequate information widely distributed, we'll continue to have booms and busts. Without adequate information, we'll have farmers in the future doing as many of them are doing today: investing fortunes in the egg market in the summer on the basis of last winter's egg boom.

We are informed that many local farmers even now refuse to recognize the possible devastating consequences of the egg market in the next six to eighteen months and insist on speaking in terms of the fortunes that were made in eggs last winter. Those fortunes last winter were made mostly by egg producers who survived the bust of 1967, and by no means did all producers survive 1967. It is only half in jest that industrymen say, "I know there's lots of money in eggs, because I know so many people who have put lots of it in and never got any out."

Make no mistake about it, last winter's egg market is more truly gone than is last winter's snow.

Egg producers who want to remain producers next winter had better catch up fast. They had better forget last winter's egg market and invest in today's egg market and tomorrow's egg market.

And one investment they had better make is the time and money it takes to develop the know-how and informational system to avoid the mistakes and excesses of 1970.

Urner Barry to Explain Its Computer Egg System

Frank Uurner of Urner Barry Publications, N. Y., will make a presentation on "National Computerized Egg Information System" at 2 p.m. Wednesday, July 1 at Room 309 Pennsylvania Department of Agriculture Building, Cameron Street, near the Farm Show Building, Harrisburg.

Lancaster Farming pioneered in this area in carrying the Urner Barry national egg market and the service appears each week in the market section.

In recent months, in the wake of sharp egg price changes, both up and down, and the growing national concern about an egg bust, the accuracy and reliability of the Urner Barry price system has come under attack from some egg industry officials.

At the same time, Urner Barry has made changes and modernized, including adoption of a new computer system, to stop the criticism and make its weekly figures more acceptable to the industry.

The July 1 meeting, open to egg marketers and producers, will include an explanation of the Urner Barry system and its modernization steps, it was reported.

Foundation Conducting Drive To Cut $123,000 Center Debt

The Farm and Home Foundation is in the midst of a drive to reduce the $123,000 mortgage remaining on the Farm and Home Center

The structure was built about three years ago at a cost of almost half a million dollars

One event to raise funds, the Farm and Home Center Labor Day, featuring a slave auction July 30, was announced last week

In addition, preliminary plans are underway for an implement and general sale at the Center in March 1971 A regular auction sale is planned at which farm and other items will be sold on commission Donated items will also be accepted

Other possible fund-raising events also are under consideration

At a Foundation board meeting this week at the Center, Larry Skromme, Foundation vice chairman, received board approval to send a letter to all contributors of $100 or more to inform them of their status in relation to a plaque which will be erected at the entrance to the center.

The letter is to make sure the Foundation has the correct name and the proper category of donation for each donor It was also reported that donors can still change their category by making further contributions.

Skromme said a temporary plaque will be established in the lobby, then the permanent plaque. The temporary plaque will also provide for corrections or changes

● We Introduce

(Continued from Page 1)

been set up by the UEP staff with computerized headquarters in Atlanta

Delano believes that the value of the Urner Barry price quote has been largely destroyed by changes in the marketplace, so that Urner Barry quote does not represent a firm market price.

Delano explains that chain stores used to pay 10 to 12 cents over the wholesale price for eggs and the egg producer received the wholesale price for his product.

But now, leading chain stores pay 6 to 7 cents over wholesale and producers get 3 to 6 cents under wholesale

But since the extent of the price under wholesale varies widely and since the producer has no sound way of knowing what he should accept below the wholesale price, there really isn't a firm market for the producer, according to Delano.

He said the new UEP price would enable the egg industry to get back to a firm, non-discounted price Then everybody would know where they stand and the producer would have the option of moving from one area to the next if he couldn't get the quoted price in one area.

Since, according to the UEP, the new market adequately reflects the egg market demand, as gathered from all over the country and computerized in Atlanta, the producer should always be able to obtain the UEP price quote in the market

Delano said he met with egg packers in Harrisburg Friday and "we're hoping to get quite a bit of cooperation"

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Executive Foresees, Urges Changes

What's Poultry, Eggs Future?

"Thirty years . . . So What? What's Next?"—challenged Tom Reese, Vice President of Ralston Purina at the 30th Anniversary Dinner of the Poultry and Egg National Board.

After complimenting the Board on a distinguished 30-year history of proud accomplishment, Reese outlined new goals and objectives to test capabilities to the maximum. He identified some of the current crusaders of the egg industry and then launched into four areas of current relevance.

The Structure of the Egg Industry—It will be a coordinated system that is market-oriented The trend will be toward "100 coordinators" with coordinated groups of 5 to 20 producers with 500,000 to 1,000,000 hens, cooperatives, corporations and individual owner-operators.

Examples of public held specialized corporations were cited as Cal-Maine and Modern Foods. Cooperative examples used were Cotton Producers and Mississippi Federated. Large independently owned units were typified as Goldman in California and Musselwhite in Florida And diversified corporations similar to Ralston or Cargill.

Reese anticipates that the coordinator in the South will be primarily a contractor, while on the West Coast and in Northern U.S. they will in the main own their production.

Trade Association Organization—If the industry is changing, its trade organizations must change—or go out of existence They must and will change to insure effective action in the new environment

Reese said some of the pressure points in the new environment are Spanish eggs, Ralph Nader,, Senator Aiken, Bess Meyerson, Salmonella research, farm labor unions, price and movement

A product of the new industry and somewhat typifying organized action in some areas is the new yearling, United Egg Producers. While not a trade association, it is performing rapidly and successfully many functions that some trade associations undertake.

The Kearney Report on poultry industry trade associations confirmed that PENB was not a trade association Its job is that of promotion and it should not be concerned with obtaining dollars to finance promotion activities

Reese stated that the industry needs to answer three key questions:

Are we going to have a promotion effort on eggs?

Will there be one organization to promote all products, or must each product have a promotion organization?

How will the industry finance such promotions?

Egg Promotion—"The work of PENB-consumer education is the non-brand, generic effort to expand the total market for eggs. Advertising is the support of a branded product with the effort expended by the company marketing that product," Reese declared

"There is absolutely no question but what consumer education correctly done, will pay," added Reese.

The critical factor in consumer education is Budget. At the rate of the American Dairy Association, about four-tenths of one per cent of sales, this would generate $8 million for eggs and $8 million for broilers.

Once the industry decides to have a strong, viable consumer education program, and an appropriate budget is decided upon, the "Tomorrow Boys" will come up with the finances, Reese observed

Research for the Egg Industry—Research was categorized in three major areas market research, disease research and special research.

Market research is the first step in a total marketing program including going to the marketplace and determining the needs, wants and desires of the consumer.

Disease research and the need for it might be typified by the recent industry effort on Marek's disease.

Special research might be diet, cholesterol or salmonella.

These are fantastic opportunities to increase sales and to cut marketing losses through research.

These four points make up the frame. The canvas of tomorrow is virtually a blank. Industry has taken up a brush, United Egg Producers The basic question is: "How do we fund a program of promotion and research?" . . . not "What should be the program?"

"Will we continue to HOPE for contributions on a voluntary basis? What about the area of a compulsory national check-off to obtain funds for research and promotion?" Reese asked.

Alfalfa Weevil

Many acres of alfalfa have been cut during the past few weeks and many fields had more alfalfa weevil than expected On fields that were not sprayed before the first cutting, I'd strongly advise the stubble be sprayed to kill the feeding weevil; if this is not done, the second growth will be far below normal. in fact heavy infestation will prevent a second growth. The latest recommendation from alfalfa research is to cut alfalfa every 35 days during the summer; if this is to be done with good yields, no insects can be tolerated. Also, top-dressing with a phosphorus-potash fertilizer just after the first cutting is good management and will increase yields.

Farm Calendar

Saturday, June 20

8 30 a m — Junior Beef Cattle Field Day, Beef Barn Penn State

12 30 p m — 4-H instruction demonstration on horse showing, Glick's Trailer Shop, Bareville

Sunday, June 21

2 00 p m — Lancaster County Senior Extension Club, Lancaster Shopping Center, Lancaster

Tuesday, June 23

8 00 a m to 5 00 p m — Farm Women Society 1, bus tour to Governor's Mansion.

9 00 a m — 4-H Dairy Judging Practice, Arthur Breneman Farm, Willow Street RD1.

1 30 p m — Tomato growers meetings, Bucks County Neshaminy Manor Building, U.S. 611, four miles south of Doylestown.

6 30 p m. — Dairy Princess Pageant, Farm and Home Center.

Wednesday, June 24

6 00 a m — Lancaster County 4-H group leaves for Wisconsin trip, returns July 1.

10 00 a m to 8 00 p m — Pennsylvania Poultry Federation annual meeting, Hershey Motor Lodge, Hershey.

10 00 a m to 3 00 p m — County ASC Committee meeting, Farm and Home Center.

7.30 p m — 4-H Wildlife Club, Melvin Long farm, Lititz RD3.

Thursday, June 25

Young's Cooperators Program, Inter-State Milk Producers, Treadway Inn, St David's.

7 30 p m — Society of Farm Women 26, home of Mrs. Abram Mumma, Manheim.

8 00 p m — 4-H Holstein Club, Curtis Akers farm, Quarryville RD1.

Saturday, June 27

2 00 p m — 4 H Soil and Water Conservation Club picnic and doggie roast, Pinkerton Park and Susquehanna River.

BENDY BROOK COMPLETE

Registered Holstein Dispersal

TUESDAY, JUNE 30, 1970

11:00 A. M.

Location: Levi W. Mast farm 11 miles east of Reading, Berks Co., Pa. Turn off Rt. 73 at traffic light in Pleasantville onto Covered Bridge Road, continue 1½ miles toward Yellow House, look for auction arrows.

110 HEAD 110

54 Cows and first calf heifers, 24 bred heifers for fall, 29 open heifers down to calves.

Cert Accred., Vacc., tested for interstate, DHIA records including following.

- **Maxine — dtr. of Flashy Boy (Ex) (projected record) 5y, 305d, 21,651M - 720F (milked 124 lbs. day for April test, her Sequoia grdtr. (fall heifer) sells.**
- **Lydia, Osborndale Ivanhoe — dtr. due fall, projected record 305d, 19,423, 618, 3.2%, bred to Caernarvon Dutchman.**
- **Kate — Flashy Boy dtr. due Sept. with 362d, 16,029, 585, 3.65% at 4 yrs.**
- **Lois — another Flashy dtr. with 305d, 15,775, 613, 3.9% at 4 yrs.**
- **Maude — 2 yr. 13,221, 462, 3.5%, dtr. of Vista Grand Follow on Haven.**

Average on 59 cows 13,269, 507, 3.82% (ordinary farm conditions)

There are approx 30 head calving this summer, 34 due throughout fall, many fresh now

Daughters of following sires. Vista Grand Last Master (13), Flashy Boy (8), Northmoor Leader Hector (6), Mothermarthas Promis (8), Citation Dean (8), Archie (3), Caernarvon Dutchmark (9), Dutchmark is a full brother to Caernarvon Dutchman; Fair Hill Ivan Marc, Performer, Osborndale Ivanhoe and a son of Ivanhoe

Cattle have plenty size, dairyness, pleasing udders, a good working herd, selling due to labor problems

Be sure to attend. Catalogs available.

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SATURDAY, JUNE 27, 1970

3 miles west of New Providence, between Rt. 272 and 222 along Hollow Road, Providence Twp., Lanc. Co., Pa.

Large brass bell (perfect); Corner Cupboard; piano stool (claw feet), school desks; schoolmaster desk, marble top dresser, slabs of marble, marble wash bowl; slate black boards Extra special collection of bottles; dated jars, lot of stone jugs; glassware; Compote Copper tea kettle; small iron kettle; iron waffle irons; fireplace crane; hand made bear traps, decoys; wine barrel; Carbide light, Antique car lantern; lanterns; 50 ft wild cherry boards (planed).

14 foot cast iron water trough; anvil; hinges; old well hand pump Metal lockers; iron registers; window frames; fuel tanks; wrought iron railing; laundry tubs; Spanish style shutters; anything from A to Z, lots not mentioned.

Sale at 12:00 Noon

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FARM WOMEN SOCIETIES

Society 1

Farm Women Society 1, Lititz, will leave on a bus trip to Harrisburg, where they will visit the Governor's Mansion on June 23. Members will leave from the parking lot of the Lutheran Educational building at 8 a.m. and return at 5 p.m. Those interested in attending should contact Mrs. John Newcomer, 436 S. Cedar St., Lititz.

Announcement of the trip was made during a recent meeting held at the home of Mrs. Daniel Brubaker, Ephrata RD1.

Mrs. Scott Garman, president, asked members to write to their state representatives opposing X-rated movies.

Members will visit the Embreeville State Hospital July 10.

Guest speaker was Clyde Zinc of the Farmers National Bank who spoke on banking problems.

Miss Patti Brubaker entertained with vocal and piano selections.

Next meeting will be held August 1 at 1:30 p.m. at the Donegal Church. Program for the meeting will be a tour and history of the Church.

PUBLIC NIGHT SALE

OF VALUABLE LIVESTOCK

THURSDAY NIGHT, JUNE 25

Starting at 8:00 p.m., sharp

Sale located 5 miles north of Route 222 along 897, 2 miles north of Reinholds.

60 HEAD HOLSTEINS

This includes a complete Susquehanna County herd of 40 Cows and Heifers. There are some Open Heifers, some Heifers bred for fall and the balance are Cows in all stages. Checked for pregnancy. Will also have some top fresh and close cows. A few Pure-breds. If in need of milk or Heifers, don't miss this sale.

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Phone area Code 215 267-2368 or 267-2298

Randal Kline, Auctioneer

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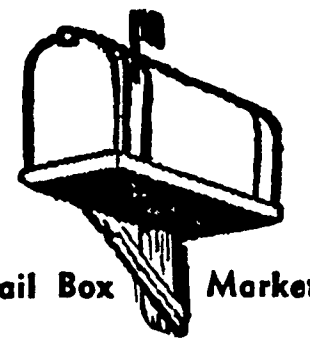
Sale Register

THURS JUNE 25—12 30 Noon Purebred Guernsey Sale at the Ass'n Sales Pavilion, Lancaster, Pa. Sale Managed by Penna Guernsey Breeders' Ass'n P. O Box 458, Camp Hill, Pa 17011

FRI. JUNE 26—7 P.M Special Spring Stocker and Feeder Sale at Vintage Sales Stables, Inc, 10 miles E. of Lancaster on Rte. 30.

SAT. JUNE 27 — 12 Noon Public Auction of Antiques and Miscellaneous Items located 3 mi. west of New Providence between Rt. 272 and 222 along Hallow Road, Providence Twp., Lanc. Co, Pa. Sale by Wm. W. Charles, Owner.

TUES. JUNE 30 — 11 A.M. Bendy Brook Complete Registered Holstein Dispersal location Levi W. Mast farm 11 miles east of Reading, Berks Co, Pa. Turn off Rt 73 at traffic light in Pleasantville onto Covered Bridge Road, continue 1½ miles toward Yellow House, look for auction arrows



For Sale — 1 Pony Saddle $20; pony harness $20; pony cart $45; Chore-Master garden tractor $40. Phone 665-4906.

For Sale—Massey Harris 50 clipper combine, pull type with bin. Phone 733-8116.

For Sale—1962 Pontiac Starchief $200. Phone 733 8770.

For Sale—Berkshire Boar, Richard P. Maule, Quarryville RD2, Phone 786-3059

Sale Register

SAT. JULY 4—1 30 P.M. Feeder Pig Sale located 2½ mi S of Bethel from U S 22 and 6 mi. N of Myerstown, Pa. along U S 501. Sale by Norman M. Martin, Myerstown RD1, Pa

MON. EVE. JULY 13—Martin's Sale Stables, Blue Ball, Pa Special Sale of Kentucky Saddle Horses Sale by Paul Z. Martin, Ph. (717) 354-6671

MON. AUG. 24—Shalco Collpssal Vacation Sale, Minatare, Nebraska.

FRI. NOV. 6—Colossal Bull Event, Sugar Loaf Farms, Staunton, Virginia.

Try A Classified Ad It Pays!

Mail Box Market

For Sale — Registered Border Collie pups sired by imported champion trialwinner, cow sheep and watchdogs Eli Stoltzfus, 69 Strasburg Pike, Lancaster, Pa 17602.

For Sale—3 Surge milker units 50 lb. pails. Phone 529-2862.

Wanted to Buy—Cream Separator. Phone 548-2587.

(Continued on Page 14)

FREE. Subscribers to Lancaster Farming will receive one advertisement Free each month in our Mail Box Market. Subscribers using the Mail Box Market will be governed by the following rules:

Limit your advertisement to 25 words; All advertisements must be in our hands by Thursday noon or same will be held over for next week's paper; No business advertisements accepted.

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Both M.C.D. 1. N.Y.

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15 Nice Clean Milk Cans

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Kills Flies, Mosquitoes and other small flying insects

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990 Mower Cond.

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USED EQUIPMENT

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E. Main St., Leola, Pa.
Phone 656-2621

POULTRY farm, 15 acres, modern home, 25,000 sq. ft. bldg. space. Located up state Pa. Luzerne Co. For further information call 717-859-2751 evenings.

Instructional

DRIVERS ARE NEEDED

Train now to drive semi-truck through facilities of class-one carriers; local or over the road. For application and personal interview, call 304-232-7250, or write United Systems, Inc. Safety Dept, 183 N. River Road, Wheeling, West Virginia, 26003.

Train NOW to drive semi truck, local and over the road. You can earn over $4 00 per hour, after short training. For interview and application, call 315-458-2769, or write Safety Dept., United Systems, Inc., % Interstate Terminal Bldg., 15 Dippold St., Syracuse, New York, 13211.

Real Estate

New York State, showplace Dairy Farm, Jefferson County, high production milk area. 300 acres, about all tillable, over 300 acres more land available. Milking parlor barn, 112 free stalls, plus pens and stanchions. 800 gal. bulk tank, 22x60 silo with unloader and Bunker feeder. 20 ton bulk grainary. 22x100 machinery storage, other outbuildings. Approximately 125 head Holstein cattle, includes about 65 milch cows, average age 5 yrs, balance bred and open Big line heavy duty machinery, such as Ford 8000, 105 h p. diesel tractor, 5 bottom automatic trip plows, space does not permit complete list of machinery. Housing is the finest, main home contains 6 bedrooms, 3½ baths, 2 fireplaces, formal dining room, family room, enclosed porch, w/w carpeting, h/w heat, 2 car garage. 2nd home has 4 bedrooms, fireplace, enclosed porch, all this in a very picturesque setting about 1500' back from road, with private blacktop drive, lovely grounds, trees, flowers, shrubs, fish pond and barbecue pit. All fields are flat and large and crops are planted Owner is leaving state for health reasons and is seeking immediate sale Priced very low at **$165,000.00** with some financing pre-arranged This farm merits your inspection, and you may have immediate possession

CALL 315-457-3380 or
WRITE: CHAS. J. GRAHAM, Real Estate
114 N. Woodland Dr., Liverpool, N.Y. 13088

Close Out On The Following
New Equipment

JD10 and 50 mowers
JDF325-3-16 inch hydraulic trip plow
JD24T Baler, JDAT40 and 2 row cultivators
JD1020 RUD

USED EQUIPMENT

Mowers: JD5, AC Side mtd., Bushhog rotary mower
Rakes: JD896
Hay Conditioner: JD22 like new
Baler: 14T with No. 1 bale ejector
Combines: JD12A engine bin, JD30 PTO bin, JD 45SP
Cultivators: 2 row for JDA, B, H, MT or 60; JD 4 row frt. mtd.
Elevators: Little Giant 10 ft. drag
Forage Harvesters: JD8, JD6, NH800 all with hay attachments.
Rotary Hoes: JD14 two section, Ford 3 pt.
Corn Pickers: JD227 with multi-lub, JD 50 sheller attachment
Forage Wagons: JD112, NH No. 6
Tractors: JD4020, 4010, 3020, 3010, 720, 620, 520, 60, A, B, H; Ford 4040 with loader; Case 511B
Miscellaneous — many disk harrows, cultipackers, spring tooth harrows, and plows.

MILLER'S
SALES & SERVICE, INC.

Highway 851 **Stewartstown, Pa.**
York County's Progressive Dealer
Ph. 717-993-2470

John Deere & Brady | Dahlman Potato Harvesters | Brillion & Lely

Miscellaneous

PEA SHELLING
FLOYD H. RANCK
Paradise R1, Pa.
Phone 442-1949

WOOD SHAVINGS Ideal for work-ways and bedding. $12 per ton. Can be delivered in bulk loads of 10-12 tons. Less expensive than straw or tanbark. Contact Bob Geist at Leola Supply Co. Inc. Ph. 717-656-6811.

For Sale — MUSHROOM SOIL for your lawn and garden.
GAP NEWPORT MUSHROOM FARMS, INC.
Ph. Avondale 215-268-8808
Lancaster 394-2611

Pea Shelling — Fast clean work. Fast, very clean, you pick 'em, we shell 'em.
Don Harnish
238 Strasburg Pike
393-1460

Notice—Custom Pea Shelling. Clean. 1 block north of Hollinger's Farm Market along Weidmansville Road. Call Lloyd K. Sensenig, Ephrata

For Sale — Dried Wood Shavings. Store now for winter, use while available. Phone 215-267-6726.

Mail Box Market

(Continued from Page 13)

Wanted to Buy—A set of good caponizing tools. Harold W. Jacobs, Honey Grove, Pa., Box 114, RD1, Juniata County 17035.

For Sale — 1953 Dodge Pick-up truck, newly inspected, new tires. Also will give to a good home. Male Brittany Spaniel. Phone 687-8169.

For Sale — 3800 Leghorns for molting, no disease, very low mortality, move around July 3rd. Phone 653-4158

For Sale—Sheep, one or all, call 653-5016.

For Sale — 1950 ½ ton Chevy pick-up truck Good rubber, four-speed trans $200 00, or best offer. Phone 354-7317.

Wanted to Buy—Used incubator to hold about 25 to 30 eggs. Call after 6 p m. 717-442-8357.

For Sale—30 gal. copper kettle. Call 354-5307.

Buildings and Supplies

YOUR BEST BARN BUY!

. . for quality and economy is . . THE CECO CLEARSPAN PACKET BUILDING covered with weathertight corrugated steel CECOROLL with galvanized or baked-on vinyl colors. Write or phone for full information and the name of the dealer in your area.

GROCE DISTRIBUTORS, INC.
210 Sassafras Street
Selinsgrove, Penna. 17870
(717) 374-8157

Livestock

Wanted to Buy—Red and White Holstein Heifer Calves. Karl Herr, Kirkwood RD1, Phone 529-2367.

For Sale — Purebred Yorkshire boars, bred gilts and open gilts Carcass championship bloodlines Willow Glen Farm, R.D. 1, Strasburg, Pa. Ph. AC 717-786-2562.

SELL ★ YOUR BUTCHER HOGS DIRECT TO

ARMOUR CO.
READING, PA.
We will be glad to look at your hogs & bid you.
CALL AL SHAFFER AT
(215) 376 2941.
Evenings (215) 779-3847

Miscellaneous

NOTICE

For excavating, clearing fence rows, terraces, ponds, grading, call 215-445-6409. Call after 6 p m. or before 7 a.m.

For Sale—New half bushel peach baskets Used bushel baskets. Phone 898-2179.

Help Wanted

HELP WANTED
MAN TO WORK IN FEED MILL
Full or Part Time

APPLY

EBY'S MILL INC.
35 North Cedar St. **Lititz**

PUREBRED GUERNSEY SALE

Thursday, June 25, 1970, 12:30 Noon
At the Ass'n. Sales Pavilion, Lancaster, Pa.
48 HEAD — 2 Service Age Bulls — Balance Cows and Bred Heifers.
(Over 30 head fresh or due in June or July)

Many with outstanding records themselves or their dams. We have had difficulty in getting summer fresheners, which are quite in demand. Most everyone needs the ones he has.

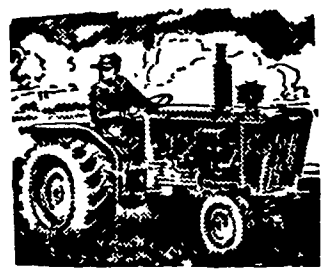
This sale offers a good selection of young cows and heifers of that type, which will have a real future and give you milk when you need it.

The sale starts at 12:30 Noon. It is likely many farmers are busy during the day and it could be a real bargain day for those who take time out to get their selection to strengthen their milk production immediately.

Come early, we will sell them fast and you will get home in good time.

Sale Managed by:
PENNA. GUERNSEY BREEDERS' ASS'N.
P.O. Box 458 **Camp Hill, Pa., 17011**

WENGER'S
Farm Machinery, Inc.



NEW & USED MACHINERY
South Race St.,
Myerstown, Pa.
717-866-2138

COMBINES

Gleaner CII with corn head and grain table, in excellent condition
Gleaner Model A, E and F
Oliver 25 self-propelled, good condition
Massey Ferguson 92, 82, 72 & 300

TRACTORS

JD 4020, 4010, 3010, 730, 630, 720, 620, 70, 60, 50 and 530
Farmall 806, 560, 450, 400, Super M
Oliver 1850, 1800, 1650, 1600

Just received! Shipment of new imported tractors
BIG SAVINGS!
New Fords — New Massey Ferguson —
New International — New David Brown

HAYBINES

New and used Owatonna, Hesston, Case, International and New Holland
New and used self unloading wagons — Grove and Lamco
New and used hopper and table blowers
Very large selection of harvesters and attachments.

SPECIAL — REDUCED
New - New Idea pull type rake

Dairy Equipment

285 gal. Girton self contained, ready to plug in. Good condition.
200 gal. Girton bulk tank
300 gal. Esco, good condition

CLARK ELECTRIC
R1, Kinzers, Pa.
Ph: Intercourse 768-8228

Help Wanted

CALL

394-3047 or 626-2191

CLASSIFIED ADS

Farm Equipment

PARTS BY THE THOUSANDS:

Dismantling Cat. D-2 thru D-8; AC HD-5 thru 21; TD-6 thru 24; Oliver Model E thru OC12. Generators, steering clutches, transmissions, final drives, chains, rollers, winches. New & used undercarriages for all makes: EXAMPLES:

TD-6 33 link	$162.90
S F. roller	47.90
TD-9, 33 link	215.90
S.F. roller	53.90
Cat. D-4, 31 link	202.90
S F. roller	52.90
HD-5, 33 link	232.90
S.F. roller	53.90
JD 440, 35 link	135.90
S.F. roller	48.90
Case 1000, 37 link	307.90
S.F. roller	58.90

(all prices f o b)

Engines & Power Units

Crawler D-2, 4, 6, 7, 8; TD11 Loader HD5 on Rubber Backhoe & Loader INT 240, Oliver, White.

GOOD USED TRACKS AND ROLLERS

TRACK PRESS WORK — If Not Listed, Ask For It! WANTED; Used equip., parts, engines, etc.

Ben Lombardo Equip. Co.

R.D.=6, Sinking Spring, Reading, Pa. 19608
Phone: (215) 678-1941/4092 or 944-7171.

CASE NEW IDEA
SALES & SERVICE

25% OFF
Case 770 "Field Day Demo."

NI Cutdi.toneis going great this year.

Used Equipment
IH 450D w/3B Plow
Case 430 830, 930, 1030
Case 480 Utility w/loader

Backhoes
New Idea Uni Harvesters
Gehl Recutter
NH 66 Ba.ei w/Motor

A. L. HERR & BRO.
312 Park Ave.
Quarryville. Pa.

Haybines — Hesston and Case. Mowers — rotary, flail, and sickle, choppers, crimpers and crushers, balers, elevators, rakes, forage wagons and combines, rotary mower for Cub tractor, Baler Twine $5 85 per bale. Large selection of tractors
CLYDE E KEENER
Intersection of Rt 72 and 230
Phone 717-569-9861

USED TRACTORS
Ford 871 Diesel
Ford 861
Ford 8N
ALLEN H MATZ, INC.
New Holland Pa 354-2214

LANCASTER SILOS
See LeRoy Zook
at
C. B HOOBER, Intercourse
Ph. 215-593-5793
Ph. 717-768 8231

Winpower-Tractor Driven Alternators Demonstrated. Installed & Serviced by ELECTROMEC—Ephrata Pa Rt. 222 717-733-7911

For Sale—Hershey transplanter Like new, used 2 years Phone 665-3154

Used Zimmo-Matic Barn Cleaner, good condition Phone 786-3437

LANCASTER SILOS
Starline Labor Savers Feed Lot Planning
Sales & Service by
J. SAMUEL SHERER
Mt. Joy R2
Phone 717-653-5207
or 717-653-5208

NH 33 Flail Chopper
Farmall 340 Tractor
JD 60 Tractor
MF 510 Diesel Combine
2 ton Feed Mixer
AC Haybine
JD 2-row Corn Planter
Oliver Hay Baler
JD50 Tractor w/Loader
Farmall 504
M. M. WEAVER & SONS
Leola, Pa Ph: 656-7702

AC D14 Tractor
Wheel Horse 5 hp riding Tractor & Mower, Electric Start
MM 335 Tractor w/side Mtd Mower
AC Blower w/B-125 Power Unit
AC 780 Harvester
ROY H BUCH, INC
Ephrata, Pa Ph 859 2441

Used Tractors
430 JD w/Cultivators
420 JD w/Cultivators
D 14 Allis Chalmers
D 170 Allis Chalmers Gas
706 International Gas
WENGER IMP INC
The Buck, Pa Ph 284-4141

NH 66 PTO Baler
IHC 816 Hay Conditioner
MF Super 80 Self Propelled Combine
300 Farmall Tractor
350 Forage Harvester
COPE & WEAVER CO
New Providence 786-7351

Fickes Silos and Badger Feeding Equipment.
GRUMELLI FARM SERVICE
Quarryville Ph. 786-3630

Poultry & Supplies

For Sale — One Hayste poultry feeder for 3 floors or 2 floors or 1 floor, complete with clock, storage bin, slat floors, pit boards Will set up, also nests. 6 farrowing crates (Hogs) with feeders and waters William B Lytle. Phone 215-255-4506

3000 Sex Sal Pullets, 20 weeks June 16, 1500 Kimber Pullets, 20 Weeks June 23
MOYER'S CHICKS, INC
Quakertown, Pa
Ph 215-536-3155

Wanted—A single track Litter Carrier in good condition Stephen K Smoker, Kirkwood RD1, Pa, Box 103, 17536

Farm Equipment

For Sale—New Lil Colt Camper Cabs for all size pick-up trucks $135 00 and up.
430 JD w/Sauder Loader and Cultivators
JD 40 Self Propelled Combine
All types of farm machinery.
ELWOOD FLOWERS
Manheim RD2, Pa.
Phone 653-4839

NEW CASE AND HESSTON WINDROWERS IN STOCK READY TO GO.
CALL US FOR DETAILS ON RENTAL OR RENTAL PURCHASE PLAN ON WINDROWERS AND BALERS.

Used Bobcat 4 Wheel Drive Loader
KINZER EQUIP CO
Kinzers Pa Ph 442-4186
Lanc Customers Ph 768-8916

USED BELT TYPE TRACTORS
IH W9, Super W9 Diesel 660 Diesel with 85 h p
AC D19's over 70 h p
Case 930 - 85 h p
Also AC power Units
Will Trade
RAYMOND B LEAMAN
2051 Butter Road, Lancaster
Phone 394 2917

Special prices on horse drawn Mechanical Transplanters
LESTER A. SINGER
Ronks, Pa. Ph: 687-6712

AGRI-INC.

Designers and Builders for Livestock and Poultry Systems

R. D. #2
Ephrata, Pa. 17522
(Farmersville)

Phone
Bus. 717-354-5374

Poultry & Supplies

SHAVER STARCROSS

LAYERS
Greider Leghorn Farms, Inc.
Phone 653-1855
MOUNT JOY R. 1, PA.

LONGENECKER'S HATCHERY

Box 317
Elizabethtown, Pa. 17022
Phone (717) 367-1545

KimberCHIKS
Day old and started pullets

- J. J. WARREN SEX-SAL
  DAY OLD AND STARTED PULLETS
  LEUKOSIS RESISTANT—GIVE THEM A TRY!
- WHITE MOUNTAIN CROSS BROILER CHICKS
  BROILER CHICKS WITH TOP PERFORMANCE

Farm Equipment

Used Tractors
300 Case Gas
J.D Hay Conditioner
555 Case Windrower
WALTER BINKLEY & SON
R D.#4, Lititz, Pa Ph· 626-2344

Electromechanical Service — Phase Converters—Electric Motors—Power Tools—Generators.
ELECTROMEC
Rt. 222
Ephrata, Pa. 717-733-7911

Poultry & Supplies

Introducing . . . THE B-305

Q: What other data do you have from your field tests on the B-305?

A: Field test performance and Random Sample Test data confirms similar performance between the B-300 and the B-305 The most important difference between the B-305 and the B-300 is increased Marek's resistance in the B-305. We doubt if most producers will be able to measure any significant differences in the various production characteristics.

Babcock Hatchery, Inc.

Box 285, Lititz, Pa.
Phone 626-8561

BABCOCK HEALTHY Chicks

Where in the World is Babcock? . . .
Wherever eggs are produced at a profit!

RAISING PULLETS on YOUR FARM?

WE RECOMMEND

MUSSER'S M-327 CHICKS

The breed of 2 separate lines of Musser Leghorns, which when crossed, produced the sturdy M-327 Leghorn chick that you have been hoping for.

Why?

Because Musser's M-327 Chicks have . . . .

1. Coccidiosis under control to the extent that you seldom have a minor outbreak of Coccidiosis
2. A consistent low level mortality rate, while contending with the highly publicized leukosis (Marek's) disease
3. The mortality and the rate of lay so satisfactory that you can be assured of a yearling capable of showing a profitable second year

FOR COMPLETE INFORMATION CALL COLLECT

MUSSER LEGHORN FARMS

Box 116, Mount Joy, Pa. Phone 653-4911

1916 — 54 Years — 1970

AN EGG PRICE DISASTER!

CAN WE PREVENT IT?

A Plan of action will be discussed by leaders of the United Egg Producers and others from many areas of the United States at the

ANNUAL MEETING OF THE PENNSYLVANIA POULTRY FEDERATION

Hershey Motor Lodge, Hershey, Pa.

WEDNESDAY, JUNE 24, 1970

THE PROGRAM

10:00 A.M. — Registration

1st Session — Vernon Norris Presiding

10:30 — "Poultry Housing in the Seventies"
David Sprague — Ag Engineer, Ithaca, New York

11:30 — "Housing Layers" — Panel Moderator
Herbert Jordan, Poultry Extension Specialist,
Pennsylvania State University

Panel Members:
Dr. Glenn O. Bressler Department of Poultry Science
Pennsylvania State University
Glenn Herr, Cloisterdale Farms, Ephrata, Pennsylvania
"Housing Broilers" — Panel Moderator —
Dr. Floyd Hicks, Poultry Extension Specialist,
Pennsylvania State University

Panel Members:
Dr. Carey Quarels, Indian River Poultry Farm,
Lancaster, Pennsylvania
Harry Hess, J. C. Snavely, Inc.,
Lancaster, Pennsylvania

12:15 — Lunch — "Everybody on their own"

2nd Session — Kenneth Longacre Presiding

1:30 — "The Future of the Poultry Industry in the Seventies"
T M Reese, V. Pres and Director of Checkerboard
Farms Division, Ralston Purina, St. Louis, Missouri

2:15 — "Legislation and Regulatory Development Affecting the Poultry Industry"
Dr Jerome B Seibert, Asst to the Undersecretary, USDA

3.00 — Recess

3:15 — How to Prevent an Egg Price Disaster!

Industry leaders from United Egg Producers have a plan. It is being presented nationally to all egg producers. This program is a must for Pa. Producers.

4:15 — Annual Business Meeting of P.P.F. —
President Donald Horn, Presiding

6:00 — Banquet — "Toastmaster" — Glenn E. Miller
Lebanon County Ag. Agent.

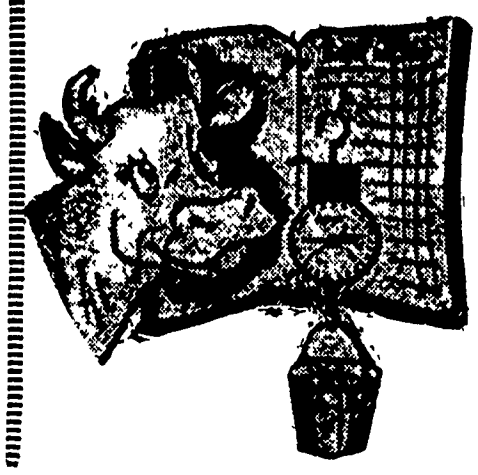
Awards —
1. Poultryman of the Year
2. Allied Industryman of the Year
3. Youth Awards and "Good Egg Award"
4. Booster Club Members

Entertainment — Mello Macs

Registration $2.00 per family for the program.
If you stay for the banquet - tickets are $5.00

If you can't come for the whole day, come for that part of the program you want to hear most.

☆ ALL POULTRYMEN ARE WELCOME ☆



LANCASTER COUNTY DHIA MONTHLY REPORT

A Registered Holstein cow owned by Nelson H Hershey, Columbia RD2, completed the highest 305 day lactation Sara produced 20,009 pounds of milk, 814 pounds of butterfat with a 4.1 per cent test.

Second high lactation was completed by a Registered Holstein Cown owned by Melvin H. Ranck, Holtwood RD2 Janice produced 22,948 pounds of milk and 804 pounds of butterfat with a 3 5 per cent test in 305 days.

The herd of Ben K. Stoltzfus, Gordonville RD1, had the highest daily butterfat average This herd of 27.1 Registered & Grade Holstein cows produced 56.0 pounds of milk and 2.02 pounds of butterfat with a 3 6 per cent test

The herd of David L. Landis, 1896 Colebrook Road, Lancaster, placed second. This herd of 27.8 Registered and Grade Holstein cows averaged 50 6 pounds of milk, 1 95 pounds of butterfat with a 3 9 per cent test.

FIRST 305 DAYS OF LACTATION.WITH 600 OR MORE POUNDS OF BUTTERFAT

Owner - Name	Breed	Age	Days	Milk	Test	Fat
Nelson H Hershey						
Sara	RH	7-8	305	20,009	4 1	814
Melvin H Ranck						
Janice	RH	5-9	305	22.948	3 5	804
Petunia	GrH	7-5	305	16,583	3 9	647
James G Kreider						
Earla	GrH	6-9	305	15,940	4 8	763
89	GrH	3-11	305	20,211	3 3	658
Kenneth L. Beiler						
Betty	RH	6-2	291	15,902	4 8	761
Cora	RH	3-3	305	16,552	3 8	636
Linda	RH	6-7	305	15,790	3 8	603
Paul B. Zimmerman						
Bertha	RH	9-7	305	22,699	3 3	750
J Floyd Kreider						
Marquie	RH	3-11	305	18,852	4 0	745
Nell	RH	6-9	300	15,651	4 1	647
Hiram S. Aungst						
Cheerio	RH	9-3	305	17,426	4 2	739
Natty	RH	6-11	305	15,672	4 4	695
Elmer S. Myers						
Sylvia	GrH	7-10	305	20,965	3 5	738
Paul N Brubaker						
23	RH	7-7	305	19,691	3 7	733
54	RH	5-8	285	16,316	3 7	600
Paul H & Marvin Heir						
144	Mix	5-0	305	13,093	5 6	732
Edwin K Wise						
Lucy	RH	4 8	305	18,052	4 0	731
Harry L Troop						
Cherry	RH	6-4	301	14,362	5 1	731
John & H Farrington						
Edith	RH	6-5	305	21,665	3 4	730
Arthur D Wenger						
Nelda	RH	4-8	305	19,885	3 7	729
Myra	RH	6 4	305	17,115	3 8	644
David L. Landis						
Louise	RH	4 9	305	18,552	3 9	725
N Gerhart & L. W. Nolt						
46	GrH	5-8	305	16,731	4 3	725
2	GrH	5-8	305	17,289	4 1	701
26	GrH	6-6	305	16,133	4 3	690
4	GrH	6 5	304	13,880	4 5	623
Calvin D. Beiler						
Emily	RH	4 7	305	15,250	4 7	721
Henry E Kettering						
Dina	RH	4-3	275	14,822	4 8	711
Marge	RH	4-7	305	17 018	4 1	701
Margie	RH	2-7	305	12,200	5 5	665
Majesty	RH	4-3	305	16,376	3 8	626
P Robert Wenger						
Ollie	RH	4-4	305	16,345	4 3	709
M. Irvin Eberly						
Honey	GrH	4-10	305	18,853	3 8	708
Clover	RH	3-5	305	15,805	3 9	610
John M Smucker						
Sally	RH	6 5	305	15,893	4 5	708
Lilly	RH	5 4	305	19,444	3 3	646
Erma	RH	8 2	305	16,109	3 8	619
Snowball	RH	4-3	305	15,663	3 9	615
Maurice F Welk						
Arlene	GrH	10-11	305	17,204	4 1	705
Pebbles	GrH	5-10	305	17,300	3 8	654
Paul H Hursh						
10	RH	4-7	305	16,478	4 2	699
Allan R Shoemaker						
Posch	RH	4 5	305	14,617	4 8	699
Kay	RH	5 4	305	16,863	3 6	604
Elam P Bollinger						
Price	RH	2 5	305	14,053	5 0	698
William P Arrowsmith						
Raccoon	RJ	4-11	305	13,320	5 2	696
Dale E Hiestand						
Burke	RH	11-7	305	21,221	3 3	692
Nancy	RH	7-0	305	16,282	4 2	682
Willis S Nolt						
Elva	RH	4-10	305	18,199	3 8	686
Betty	GrH	3-0	305	16,776	3 9	659
Edwin J Landis						
Belle	RH	4-8	305	17,839	3 8	686
John H Thomas Jr.						
Nancy	RH	7-0	305	16,849	4 1	685
Harry S Aungst						
Polly	RH	3-9	305	15,815	4 3	685
Kelly	RH	3 6	295	13,294	4 7	621
Benuel F Stoltzfus						
Terry	RH	6-4	305	16,637	4 1	684
John C Metzler						
Princes	RH	4-9	305	17,199	4 0	682
Fannie	RH	2-3	305	16,082	3 7	600
John L Landis						
Dixie	RH	7-4	305	17,686	3 8	680
D George Beiler						
Janice	RH	3 6	305	15.657	4 3	680
Melba	RH	4-7	305	18,154	3 7	671
Ivan Z Martin						
Vera	RH	10-5	305	17,781	3 8	677
Betty	RH	2-5	305	18,213	3 4	616
Amos M Stoltzfus						
Anna	RH	7-5	305	17,673	3 8	676
C Richard Landis						
Mary	RH	3 4	305	17,226	3 9	676
Jay C Gaiber						
Diece	RH	6 4	285	13,769	4 9	674
Eylvia	RH	4-11	305	16,018	3 8	604
Irwin W Engle						
Dee	RH	7-11	305	17,587	3 8	672
Selma	RH	6 5	263	15 244	4 2	639
Rose	RH	3 5	305	15,540	4 0	628
Becca	RH	6 10	305	15,446	4 0	611

(Continued on Page 19)

SECOND SECTION

Facts Dairymen Should Know

By: Victor Plastow
Associate Agricultural Agent

Do-It-Yourself Breeding

Do-it-yourself artificial insemination seems to be gaining favor with dairymen **Added convenience** and **dislike for the A.I.** technician are the reasons most frequently given for breeding one's own cows

While these might be valid reasons, there are some facts which should be considered **before** deciding to invest in the necessary equipment and supplies

It is less expensive to obtain artificial insemination service through a breeding organization **—unless** the herd has about 75 milking cows or more **Major** cost items are the storage tank, liquid nitrogen and semen

The time required for preparing the semen and breeding the cow was not considered in the cost comparison Another cost not considered was that of the training course

Most A I. organizations are willing to order and store semen from any bull which is available as a service to dairymen. This plan affords the important advantage of having the services of highly trained, full-time technicians who are able to maintain a higher level of breeding effi-

(Continued on Page 26)

Lots of Moisture

Spring moisture supplies on the state's farmlands are the best in many years

The Pennsylvania Crop Reporting Service gave this optimistic report in its first weekly crop and weather summary for the 1970 growing season

The heavy and persistent winter snow cover was an excellent insulating blanket over the Commonwealth

Mrs. Miller Loves Strawberries

By Mrs. Charles McSparran
Farm Feature Writer

Luscious, red, ripe strawberries!

"The longer they go, the sweeter they get" says Mrs Isaac N Miller of 2148 State Road, East Hempfield Township And she ought to know because she and her husband have a six acre strawberry patch and have been in the business 25 years

The season is just about over for this year but on just about any day, except Sunday, since June 1 you might have seen a couple hundred cars parked out in a hay field if you were travelling the old Harrisburg pike between Long's Park and Landisville And looking closer you might have seen 200 to 300 people bending down picking berries

Yes, Millers' business has grown to the point where it is necessary to hire a man just to park the cars of people coming for berries

They "fill box orders" which are picked largely by Puerto Rican laborers from Lancaster Other years they housed Puerto Rican help during the berry season

Then they have the "pick and pay method" where you pick your own under supervision and pay less than for the ready-picked ones

Did you ever stop to think how much labor went into the production of that box of strawberries you chanced to buy? And then like all other crops the farmer grows, there's the risk of late frost, wet or dry weather, hail and the like Some of the risk is overcome by irrigation if strawberries are handled scientifically as Mr Miller does But this necessitates a good stream of water, expensive equipment and plenty of hard labor moving the equipment over the patch

However, the extra effort pays off in more and larger berries and berries of extra fine quality

The work really commences with the preparation of the field in the fall Fall fumigation kills all weeds, insects and disease

Millers tried a new method to kill weeds and diseases on one acre of ground last fall but it is

(Continued on Page 20)

Part of Mrs. Millers' bell collection, with the seven large Swiss bells in the background. She is holding her Bohemian glass bell.

Bucher, Lebanon FFA Member, Spending 3 Months in Europe

Stan Bucher of Lebanon departed for Sweden Thursday, June 11 to spend three summer months as an exchange student in the FFA's Work Experience Abroad program, according to the National FFA Center

Prior to leaving for Sweden, he met with the Royal Swedish Agricultural Attache along with 25 other FFA members last week at the National FFA Center in Alexandria, Virginia

Following this orientation, also attended by seven other European Attaches, Stan and the FFA members departed Dulles International Airport for London They travelled by boat and train from London to their host families

Midway in his three month stay in Sweden, Bucher will travel to Frankfurt, Germany, where he will join other exchange students for a mid-point conference followed by an agricultural tour of Denmark, Holland, Germany, and Sweden This tour is being arranged by the FFA in cooperation with other youth oraginzations in Europe

Stan is the son of Mrs Sara Bucher of Lebanon

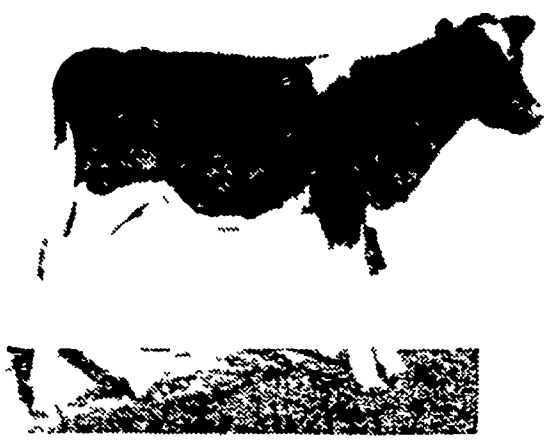
He was a member of the Little Dutchman FFA Chapter of Annville where his advisor was Peter Boyer. Bucher plans to return to Washington on September 14 for an Evaluation Conference prior to returning home

Poultry Federation Cites Lancaster Egg Promotion

The Pennsylvania Poultry Federation has praised the Lancaster County Poultry Association for the local organization's initiative in promoting eggs

The local program involves using the large banner the county won for having the best eggs at the Farm Show The banner is being displayed in various county restaurants this summer in conjunction with distribution of at least 10,000 attractive, four-color placemats with promotional material on eggs

The Federation said the placemats will be available to other groups through the Federation office, which is located at 3807 Paxton Street, Harrisburg.



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If your organization didn't make our farm calendar this week, it's not because we don't like you or your organization.

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Either way, we'd like to extend our farm community service to you.

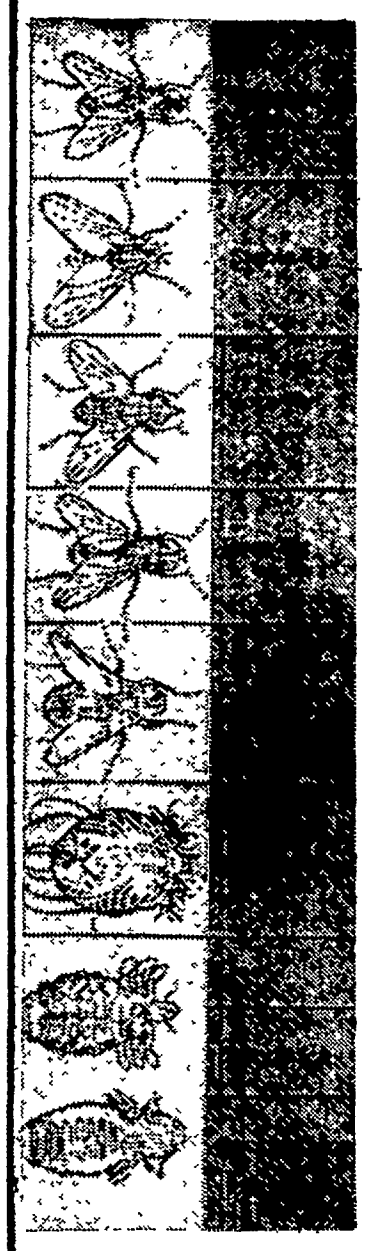
To get on the Farm Calendar, remind us by calling 394-3047 or 626-2191 or by writing to Lancaster Farming, 22 E. Main St., Lititz, Pa. 17543. And help us serve you better.

DHIA MONTHLY REPORT

(Continued from Page 17)

Owner - Name	Breed	Age	Days	Milk	Test	Fat
David B. King						
Flash	RH	4-9	305	17,077	3 9	670
Parke H. Ranck						
Viola	RH	8-0	305	15,883	4 2	669
Mattie	RH	4-0	305	13,339	4 7	628
Raymond M. Hoover						
Dawn	RH	4-7	305	19,273	3 5	667
Lassie	RH	5-2	305	16,490	3.9	641
Titus B. Stoner						
Flosset	GrH	10-6	305	17,112	3.9	663
Flosene	GrH	6-4	305	18,280	3 4	624
Jonas S. Nolt						
Cora	RH	6-11	305	21,347	3.1	662
Brinton & Eager						
Cari	RH	6-4	305	16,391	4 0	662
Reuben Z. Smoker						
May	GrH	7-0	305	17,262	3 8	661
James A. Newcomer						
Mary Ann	RH	4-6	305	15,940	4.1	661
Luey	RH	2-7	305	15,857	3.9	614
Carl L. Martin						
Gloria	RH	4-8	305	15,717	4 2	661
Bessie	RH	8-8	305	16,989	3.8	653
Donna	RH	4-1	301	14,022	4 3	601
Clair E. Kreider						
Angie	GrH	5-8	305	17,039	3 9	660
Ray P. Bollinger						
Aileen	RH	5-7	305	16,540	4 0	655
J. Rohrer Witmer						
Thelma	RBrSw	5-8	305	13,664	4 8	654

AGWAY
INSECT PESTS OF LIVESTOCK



How much are they costing you?

It's a fact that houseflies are carriers of many livestock diseases, and roundworms and tapeworms, too. That horn fly infestations can reduce milk production by as much as 20%. That cattle grubs account for 160 million dollars a year in livestock losses.

AGWAY GUARDIAN PEST CONTROL PROGRAM

Recommended Controls
(first listed is first choice)

Dairy Barns

Residual Sprays: Agway Cygon® 2E, Agway Korlan® 24E or Rabon®+

Space Sprays: Agway Dual® Stock Spray or Agway Livestock® Spray

Baits: Agway Sugar Bait Fly Killer, Snip® Fly Bands or Vapona® Sugar Fly Bait

Fumigation: Agway Vapona® Pest Strip

Animal Treatment

Sprays: Agway Dual Stock or Agway Livestock Spray

Dusts: 3% Ciodrin® Dust

Back-Rubber Preparation: Ciodrin® Concentrate or Agway Korlan® 24E

Milkroom

Agway Vapona® Pest Strip or Snip® Fly Band

Animal Treatment

Spray: Ciodrin® Concentrate

Dusts: Agway Louse Powder or 3% Ciodrin® Dust

Pick the right pesticide for the job. READ THE LABEL, observe the precautions, and follow the recommendations closely as to dosage, physical coverage of the infested area, number of applications, and placement of the pesticides.

Follow up. One application may not be enough for good control. For example, insect eggs present during a spray may hatch later and give you a whole new population to contend with. Watch for what happens after your treatment, and continue the control as the label indicates.

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Owner	Breed	Age	Days	Milk	Test	Fat
Carl G. Troop						
Ivy	RH	5-9	305	18 344	3 6	653
Jan	RH	4-6	305	14,160	4.3	611
Red Rose Research Center						
Fobes	RH	6-0	297	17,062	3.8	653
Jonas Sensenig						
15	GrH	6-1	301	16,628	3 9	653
30	RH	5-3	305	16,297	3 8	624
David D. Zimmerman						
B. Honey	GrH	4-7	304	13 925	4.7	653
Joan	RH	3-7	305	16,328	3 9	640
Sanuel F. Long						
Lou	RH	3-4	305	18,818	3 5	652
Ezra M. Martin						
Carol	RH	8-7	296	14,652	4.4	653
Benuel M. Stoltzfus						
29	GrH	5-8	305	17,198	3 8	648
Donald S. Eby						
Nancy	RH	8-10	305	16,351	40.	648
Melvin M. Groff						
Dusty	RH	4-9	305	16 014	4 0	648
Doll	RH	4-0	305	16,583	3.8	626
Harry G Kreider						
Donna	RH	5-3	305	15,744	4.1	646
Fancy	RH	6-7	305	14,821	4.2	622
J Mowery Frey						
Cindy	RH	6-6	305	20,352	3.2	645
Dottie	RH	2-7	305	12,575	5.0	632
Sam & Allen Kreider						
Kitty	RH	3-5	305	14.106	4 6	645
Harry H. Ranck Jr						
Lou	RH	5-11	288	15,246	4.2	644
Kreider & Spayd						
Hayseed	RH	5-7	305	15,184	4 2	644
Robert C Groff						
Dee	RH	8-7	305	17,386	3.7	642
Quest	RH	5-8	305	15,044	4.1	620
Lloyd Wolf						
Sally	RH	3-7	305	16,765	3 8	642
Erma	RH	5-9	294	16,304	3 9	637
Della	RH	5-9	293	14,640	4.2	615
Henry W. Martin						
Dianne	RH	7-8	305	15,815	4 1	642
Amos H. Rutt						
Ginny	RH	5-9	305	17,366	3.7	641
Lester M. Weaver						
108	GrH	3-5	305	13,351	4.8	640
110	RH	3-10	305	16,283	3 9	639
Marvin S Nolt						
1	RH	6 4	305	18 662	3 4	639
Ada	GrH	4-3	305	13,018	4 8	620
H. Richard Hershey						
Linda 2	RH	7-8	305	15,934	4 0	639
J Robert Kindig						
Kit	RH	4-5	305	14 996	4 3	638
Ivan S Stoltzfus						
Citation	RH	8-10	288	15,787	4 0	635
Nathan E Stoltzfus						
Faith	RH	3-6	305	15,773	4 0	635
John M Harnish						
Gilly	RH	5-6	305	17,082	3.7	634
Sara	RH	2-8	305	16,146	3 9	634
Christ E Stoltzfus						
Joy	GrH	7-9	305	16,736	3 8	630
Willis M Martin						
Pattie	RH	7-8	305	17.814	3 5	626
Nora	RH	2-11	305	18,071	3 4	622
Joseph W Best						
43	GrH	4-6	305	14,954	4 2	626
J Arthur Rohrer & Sons						
Pride	RH	4-3	305	16.622	3 8	624
Robert W Ulrich & Son						
Orchid	RJ	6-9	305	11 973	5 2	624
Sadie	GrJ	12 4	305	10,394	6 0	621
A Dale Herr (Holstein)						
H 70	GrH	6-10	305	14.853	4 2	623
Earl E. Martin						
Amy	RH	10-0	305	17,618	3 5	622
John L Beiler						
Leader	GrH	5-4	305	15,224	4 1	622
Martin H Good						
Jane	RH	3-7	305	13,605	4 6	621
Ben S. Stoltzfus						
Vickie	RH	4-4	305	16,842	3.7	620
Paul S. Horning						
Peggy	GrH	7-9	305	19,271	3 2	619
Benuel S. Beiler						
Starfal	RH	3-9	305	16,520	3.7	618
William Guhl						
6500	GrH	4-5	305	15,789	3.9	618
Walter E. Mowrer						
24	RH	3-9	247	15,024	4 1	618
Melvin L. Beiler						
Iva	GrH	7-7	305	14,100	4.4	618
K. D. & Else Linde						
Monglow	RG	5-1	305	13,580	4.5	616
Bethania Farm						
95	RH	3-4	305	15,672	3 9	615
Clair M Hollinger						
Anthony	RH	6-3	305	17,668	3.5	614
Arthur L Breneman						
Lucile	RG	5-8	305	11,605	5 3	610
Aaron S Glock & Sons						
28	GrH	5-8	305	17,718	3 4	609
95	RH	5-9	305	15,799	3 8	605
Allen Lee Stoltzfus						
Aster	RH	4-1	305	16,226	3 7	606
Fred J Kreider						
Fobes	RH	4-5	305	16,209	3 8	608
Hervey R Ferguson						
Jost G13	RG	5-10	305	10,411	5 8	608
Glenn C Hershey						
Fond	RH	5-10	305	15,710	3 9	607
Harvey W. Stoltzfus						
Janet	RH	7-9	301	15,989	3 8	606
Raymond M Weaver						
82	RH	3-11	305	16,311	3.7	605
Lester J. Wiker						
Daisy	RH	3-10	305	16,615	3 6	604
Clyde W Martin						
Beauty	RH	2-8	305	17,310	3.5	603
Charles Tindall						
Obea	GrH	5-9	305	16,750	3 6	602
Paul R Breneman						
Marcela	RG	3-3	305	11,482	5 2	602
Samuel K Stoltzfus						
Orda	GrH	6-9	293	17,197	3 5	601

(Continued on Page 26)

Mrs. Miller Loves Strawberries

(Continued from Page 17)

too early to tell how successful it will be Penn State University came in with a machine that laid down a nine foot wide strip of plastic and spread glue on the one edge As it came back and laid down another strip the wheel ran over the glued edge, cementing the two strips together so that when finished the acre of ground was covered with a solid piece of plastic The edges were covered with soil to hold it down and make it airtight

This airtight cover killed all plant and insect life, which had the same effect as fumigation which farmers also use to sterilize seed beds for tobacco plants

Millers plant 30,000 strawberry plants a year They have two varieties — Robinson and Red Glow and next year will have some Red Chief They do try new varieties from time to time They plant the strawberry plants 35 inches apart in the rows and 44 inches between the rows They get their plants on the Eastern Shore

Mr Miller grows wheat to get straw to mulch his berries It takes 175 bales per acre He has a machine which chops the straw and deposits it around the plants This is done in the fall to keep down weeds and to keep moisture in the ground He also rents this machine to other farmers

Mr Miller has been farming all his life They bought this 44 acre farm 23 years ago A neighbor rents their meadow—for pasturing his cows Another man rents three acres of ground to grow celery and Millers have a large garden

Mrs Miller cans and freezes a lot of vegetables

She normally grows 200 feet or more of sugar peas to sell to friends This year their daughter and husband will grow a lot of cantaloupes on their ground

Mrs Miller, Alta, is the daughter of Mr and Mrs Jacob Miller whose fifty fifth wedding anniversary will be next Wednesday Mr and Mrs Miller's wedding anniversary is the next day

Alta grew up on her father's 100 acre farm near Millersville She graduated from Penn Manor High School and the Millersville State Normal School Years later she took some credits at Penn State University She started teaching at "Franklin" which was a one room school, later taught at Central Manor and for the past 18 years has taught second grade at Hambright Elementary School all in Manor Township

Millers are members of Rohrerstown Mennonite Church where Mrs Miller was church librarian for 10 years She has taught the adult class at Sunday School and taught at the Daily Vacation Bible School for many years She helps in their sewing circle, making clothes for mission work

She is Contact Sister for Salunga district This year the young people of the area Mennonite churches are asking the families to donate excess food they produce in their gardens and on their farms from June 5 through September. This food is collected in each district Millers are using their tobacco house cellar to keep food over night

It will then be taken to a central location in Lancaster and a route man will huckster it through the lower income areas of the city on Fridays and Saturdays and it will be sold at a very, very reasonable price

Mr and Mrs Miller's house is around 150 years old and they have many beautiful pieces of antique furniture to correspond Mrs Miller took up refinishing furniture last winter at evening classes at Hempfield School She has refinished one antique end table

They have an unusual antique high chair on wheels, which adjusts to three heights On the low position it will wheel like a stroller but on higher positions is very rigid and safe for a child to sit in They both like old pieces that have been handed down in the family.

Mr Miller collects lamps He has four courting lamps They are rare in design and quite small The idea behind these lamps was that they were lit when the girl of the family entertained her boy friend and when the oil ran out it was time for her boy friend to go home He also has two beautiful pigeon blood vases

Mrs Miller has many interesting hobbies She has a number of African violets and enjoys her flowers outside in the summer She likes to do crewel She knits sweaters, having taken a knitting course this past winter at Hempfield School

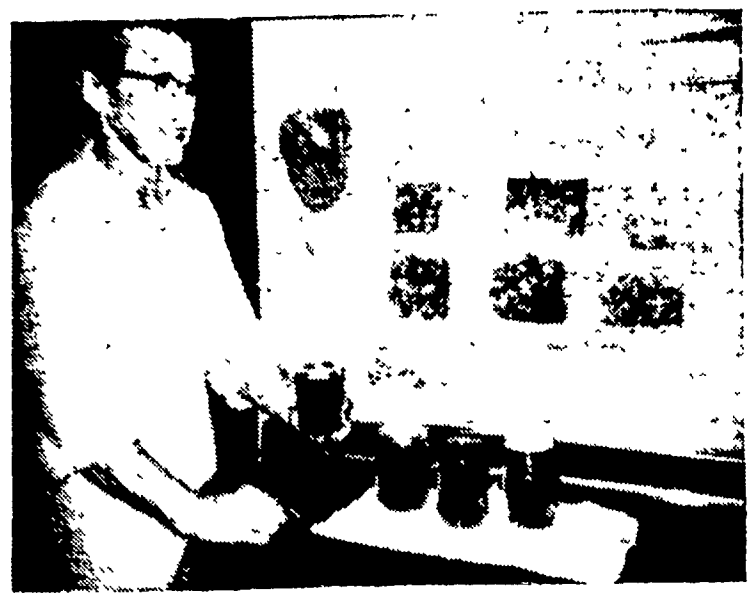
The Millers enjoy travelling They have been to California, Bermuda, Canada, Mexico, the Caribbean including Puerto Rico and the Virgin Islands, Switzerland, France, Germany, England and Holland

Mrs. Miller collects bells, so wherever they visit she usually buys some bells Being a school teacher, one of her prized ones is an old school bell which was used to call the children back in school. She also has a Bohemian glass bell bought at an antique shop. She has a nice set of seven brass bells from Switzerland, a decorated china bell and all kinds of metal bells

Photography is another hobby of Mrs Miller She takes 16mm movies and colored slides. She has many fine pictures taken on their trips and they are very educational to show to her students at Hambright

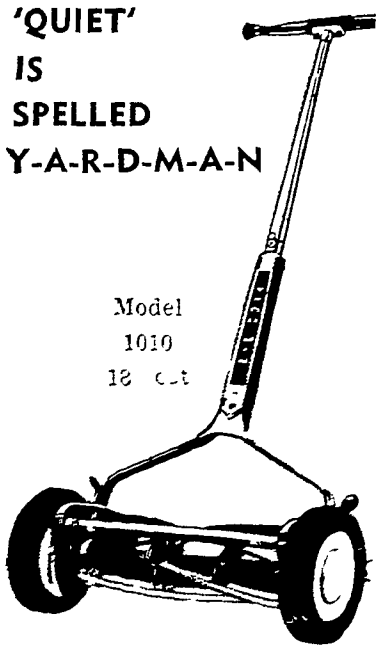
Millers have one daughter, Arlene, who is married to James Snavely and they live on Pine

(Continued on Page 27)



Mrs. Isaac N. Miller used her teacher-training talents to make this poster for strawberry prices which is posted outside where buyers can see it. She is ready to sample her strawberry preserves and ice cream topping fresh from her freezer.

'QUIET' IS SPELLED Y-A-R-D-M-A-N



HAND REELS

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If you doubt this the one sure way to find out is to try it When you do you'll get another worthwhile surprise - Silent Yard-Man Hand Reels are also the easiest pushing mowers in the world The operation is silent and without effort—the blades cut like scissors, smooth and clean Hand operated Fast-Set Wheel and Roller Adjustments always maintain the correct cutting plane

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Farm Women Societies

Society 13

The group met at the home of Mr and Mrs William Schroeder, Witmer

Mrs. Eugene Hummel, Ronks RD1, and Mrs C Raymond Bolbeck reviewed the book **But Daddy.**

The group made a $50 donation to the County project for the mentally ill and a donation was made to the American Cancer Society The Society will also donate five kits for migrant workers

There will be a bus trip to Ocean City, New Jersey, July 11, which will take the place of a July society meeting For reservations call 393-8415

Members were asked to write their legislators about the banning of X-rated movies in the County

Mrs William Schroeder described the Williamsburg bus trip

The Society's next meeting a family picnic, will be held August 13, at Long Park, Lancaster.

Society 20

Society of Farm Women 20 held a June meeting at the home of Mrs Jean Wood, Hopewell, with Mrs Vivian Trout as cohostess

Mrs. Vivian Hess, president, conducted the meeting The program featured a talk on safety around the farm and home

During the business meeting, the Society voted to give $50 to Mental Health, the County project for the year A donation was also made to the Migrant Workers picnic

The Society will visit Conestoga View on June 18 The Society will be guest of Society 15 at Black Rock Retreat on June 18

A party for husbands will be held at the home of Mrs Ralph Butler, Wakefield, on June 13, with Mrs Marshall Rintz as cohostess

The July meeting will be held at Crystal Beach Manor, Md., at the summer home of Mrs Marion Hastings

Society 25

Farm Women Society 25 met at the home of Mrs Samuel Goss, 352 North George Street, Millersville Mrs M Warren Shank was in charge of the devotions Mrs John Henderson, president, conducted the business meeting Roll call was answered by naming 'Your Favorite Jelly" Mrs Clayton Haverstick received the gift of the month.

The group made a donation of $50 for the County Project to the Mental Health and a donation of $5 for the kits for migrant workers

Each member was requested to write letters to their Representatives and to the out-door theater managers to protest against the showing of X-rated movies Six members volunteered to fold seals for the Health and Welfare Center on Wednesday, October 14 from 1 p m to 3 p m

Mrs John Henderson announced that the Lancaster County Farm Women Picnic for all members and their families will be held Wednesday, August 5 at 12 noon at the Lampeter Community Grounds Each member to bring her own table setting and a covered dish

For the program, the society took a Pennsylvania Dutch Tour. Mrs Robert Landis, 2860 Weaver Road, Lancaster, was tour guide They toured the J S Ebersol Chair Shop, The Kitchen Kettle, and then the home of Mrs Raymond Kauffman to see the many pretty quilts she has made

The next meeting will be a Family Picnic to be held Saturday, August 8 at 6 p m at the Safe Harbor Park Community Grounds with each member to bring her own place settings, beverage and a covered dish

Greenhouse Tomatoes Meeting Set Tuesday

Growers interested in greenhouse tomatoes are invited to attend a meeting planned for June 23, 1970, at 1 30 p m The meeting will be held at the Bucks County Neshaminy Manor Building

Neshaminy Manor is located on U S 611 about four miles south of Doylestown

Growers from the Lancaster area should exit at the Willow Grove interchange of the Pennsylvania turnpike

Prof Robert Fletcher, P S U vegetable specialist, will discuss fall seeding, varieties, cultural practices, and "Does a Fall Crop Pay?"

Dr Richard Ostrowski, P S U plant pathologist, will review tomato diseases and control measures

Following the meeting, a greenhouse tour will be made to Earl Stover and Sons, Buckingham, to see their tomato operation.

Ladies, Have You Heard? . . .

By Doris Thomas, Extension Home Economist

Preparing food for the family during the hot summer months can become a chore for the most efficient and dedicated homemakers Why not lighten this burden by planning, preparing and freezing foods ahead of time

THOMAS

Freezing precooked foods helps distribute the work load You can prepare some foods such as cookies and baked breads and rolls, in double or triple recipes to economize on time

It takes only twice as long to prepare as many as 10 dozen rolls from the oven to the freezer as it does to prepare one dozen You can plan to cook larger amount of soups, stews, chile con carne, and spaghetti than you will need for a meal Then freeze the extra for later use

Freezing preserves the precooked food as it is, so use good quality foods and ingredients Freezing will not improve a poor product Quality depends on freezing the ingredients at the right stage for eating, using correct proportions, careful handling, good sanitation practices, and proper packaging in moisture-vapor resistant material

To save casserole containers, line them with aluminum freezer foil and put the cooked mixture into them Freeze, then remove the foil-filled casseroles, fasten the foil securely, the return the foil-wrapped package to the freezer A piece of stockinette a plastic bag, or other material over the foil will prevent it from being punctured during storage

And when you are ready to serve the food, just place the foil wrapped package back in the original container and reheat

Appliances for New Home

For the not-structural items in your home such as a range, re-

(Continued on Page 24)

How State Capital's High Earnings Can Provide You A

2nd INCOME FOR LIFE!

It's amazingly simple! Just save a fixed amount every month for 15 years. Then stop saving and start withdrawing the same amount for the same number of years At the end of the spending period your balance will be more than it was at the end of the saving period – and enough to provide the same monthly income for the rest of your life! Best of all, your balance will continue to grow indefinitely. Funds are always available in case of emergency and are insured to $20,000 by a Federal agency. Stop in! Open a 2nd Income Account today.

SAVE 15 YEARS				WITHDRAW 15 YEARS			
Save Monthly	End 15 Years	Earn	Total	Spend Monthly	Earn 15 Years	Earn	Account Balance
$25	$4,500	$2,181.11	$6,681.44	$25	$4,500	$5,151.90	$7,333.34*
$50	9,000	4,362.88	13,362.88	$50	9,000	10,303.78	14,666.66*
$100	18,000	8,725.76	26,725.76	$100	18,000	20,607.56	29,333.32*

Based on our 5% current rate, paid and compounded semi-annually. Current rate may vary from time to time, but will not substantially affect the plan

And Keep Withdrawing All Your Life!

* Sufficient to continue the same payment monthly as long as you may live

VISIT OUR NEW HARRISBURG EAST MALL OFFICE
Where Longer Hours Are Available
MON.-FRI. 8:30 A.M. to 8:30 P.M. — SATURDAY 8:30 A.M. to 4:00 P.M.
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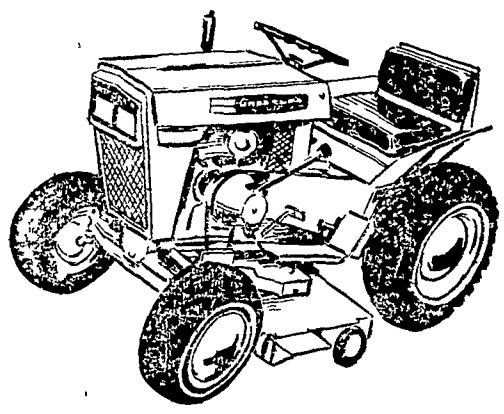


Demonstrator — Excellent Condition

10 H.P. Hydro Drive
42" Mower
38" Snow Blower

Total Value $1462.

Special Sale Price $1095.

HALDEMAN'S GARAGE

Bird-in-Hand, Penna. Phone 393-9267

Try A Classified — It Pays

600 to Attend Grange School at Gettysburg

A five-state affair for the first time, the Pennsylvania State Grange 47th annual leadership school June 23-25 at Gettysburg College will have an enrollment of over 600 persons making it second in size only to the order's annual state convention, A Wayne Readinger, master said recently

Combined with the school will be the Middle Atlantic Lecturers' Conference of which Miss Mildred E Shultz, Somerset, lecturer of the State Grange, is president Some 300 of these delegates from New York, New Jersey, Delaware, Maryland and Pennsylvania will be guests of the school, taking part in its program along with Grange officials from most of the 628 subordinate bodies throughout the state.

Miss Shultz and chairmen of three other Grange leadership areas, Mrs. Ross Metz, Allensville, women's activities; Mrs. Alan Merkel, Kutztown RD3, Junior Grange, and Mr. and Mrs. James E. Diamond, Ottsville RD1, youth work, will head workshops dealing with their departments and around which the school's four main divisions will function.

Readinger said the school and conference, running concurrently, will open with the dedication the first afternoon of a memorial in Gettysburg National Park Cemetery to William T Saunders, its architect and a founder of the National Grange William J Brake, Haslett, Mich., lecturer of the National Grange, will speak This will follow nearly three years after the project was initiated with a ceremony, November, 1967, at which Governor Raymond P. Shafer was speaker

Meeting on the Gettysburg campus for the fourth successive year, the school will be welcomed by college officials Dormitories will house delegates and the dining commons will provide food service

4-H Club Activities

Penn Willow 4-H
By Dennis Landis

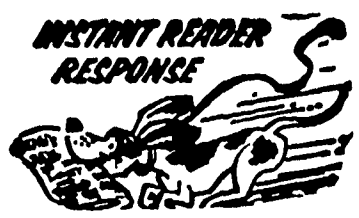
At the fourth meeting of the Penn Willow 4-H Community Club June 12 the club hosted the Lititz Manheim Community Club at the Pequea Elementary School.

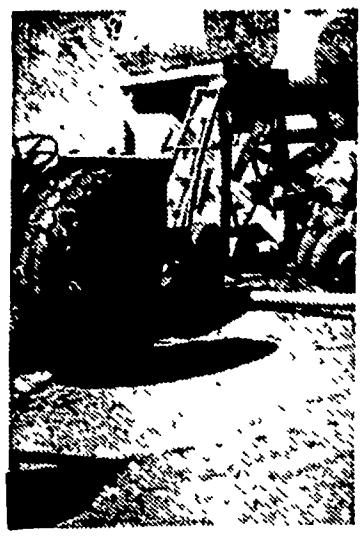
The dates for the road side clean up and trip to Longwood Gardens were announced After the meeting we enjoyed games and an ice cream party.

Extension Club Hike

The Lancaster County Senior Extension Club will meet for a hike at the Lancaster Shopping Center, Lititz and Oregon Pikes, at 2 p m Sunday, June 21.

Members have been urged to bring a box lunch





bare ground

Pramitol 25E herbicide is so powerful it turns weedy patches into bare ground.

It's easy to put on, too.

One spray application lasts a year or more.

J. C. Walker & Son Inc.
Gap Ph: 442 4169

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IRRIGATION & DEEP WELL SYSTEMS

May we suggest, if you don't know irrigation and its benefits, know your leading irrigation distributor in this area.

For Further Information Call or Write

SHENK'S FARM SERVICE

R. D. 4, Lititz, Pa. Phone 626-4355

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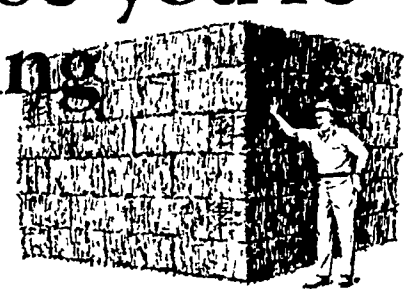
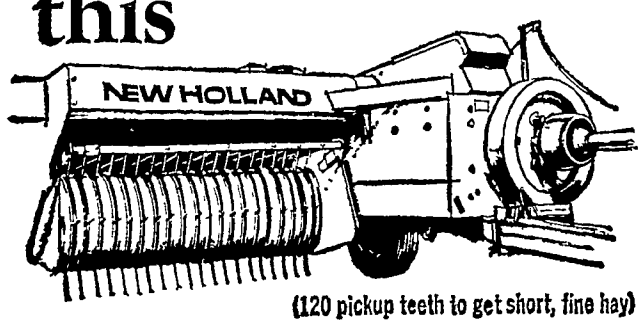


(Extra hay—up to 3 tons a day)

because you're missing this



(120 pickup teeth to get short, fine hay)

Let us show you the dependable Model 273 Hayliner® baler with Super-Sweep pickup that practically eliminates field loss.

NEW HOLLAND
DIVISION OF SPERRY RAND

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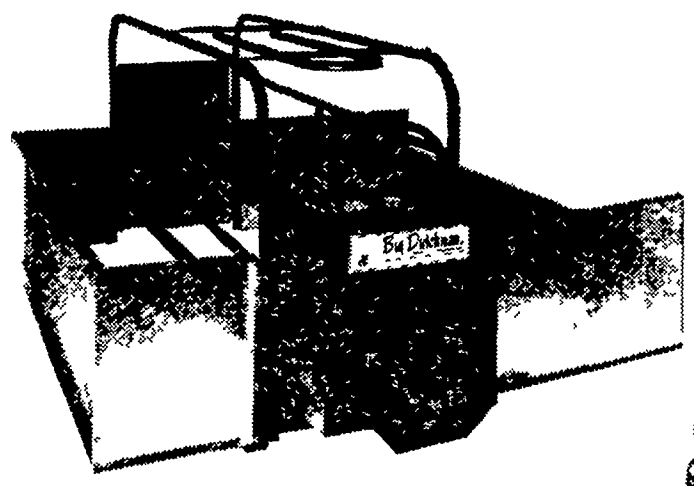
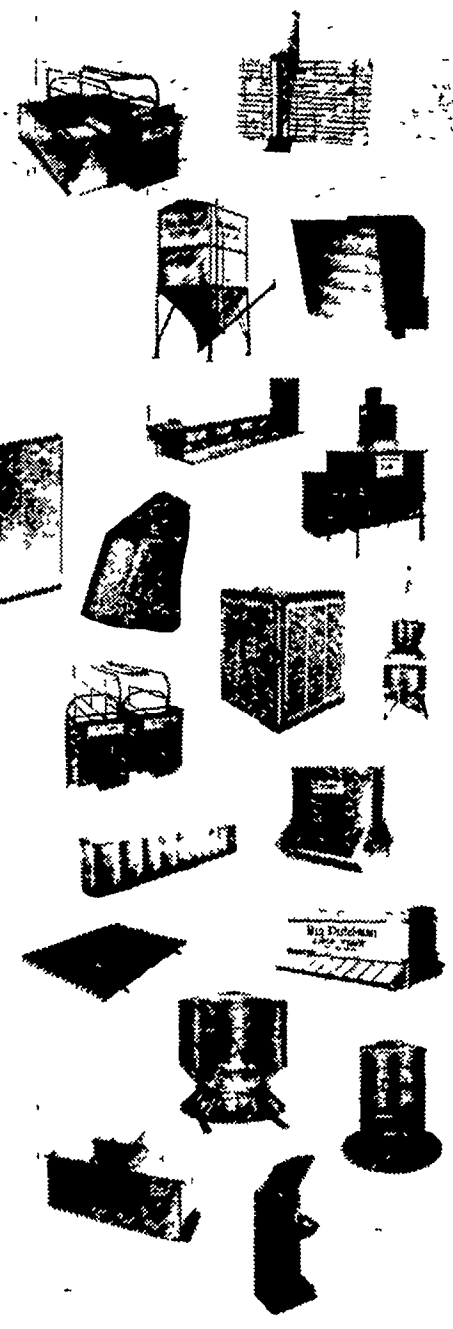
HOG SYSTEMS OR EQUIPMENT

BIG DUTCHMAN HAS IT ALL!





REDUCED MORTALITY RATES . LESS LABOR EASY MANAGEMENT SANITATION . DURABILITY . . YOU GET ALL OF THESE ADVANTAGES WITH A *BIG DUTCHMAN FARROWING UNIT* Workable design and durability make the Big Dutchman Farrowing Unit the leader in the field Constructed of tough 16 gauge SQUARE steel tubing and embossed draft panels with heavy galvanized side wall, it offers maximum rigidity while exclusive reinforced edges assure stability. Lower side bars are double strength and feature easy adjusting Side members are WELDED to the frame doing away with time consuming nut and bolt cleaning Built in Big Dutchman HEAT MATS and SLATTED FLOOR reduce mortality rates Pigs are born on the porcelainized steel slatted floor and immediately seek warmth of the first of two "safety zone" heat mats. When the first heat mat is turned off, they seek the heat of the second mat which is located at the front of the unit By nesting on this mat, pigs quickly form the good dunging habits vital to a disease free environment. Heat mats will not overheat the sow, reducing pig loss due to discomfort and uneasiness FOR FARROWING, FINISHING, GESTATION or NURSERY . . . for one piece or an entire system . . for total confinement, semi confinement or pen feed lots, it will profit you to look to the leader. Big Dutchman has equipped hundreds of profit making hog operations and has an open invitation for you to inspect them. Contact any Big Dutchman dealer, representative or write to Hog Division, Big Dutchman, Zeeland, Michigan 49464. We are eager to make the necessary arrangements for your visit.

BIG DUTCHMAN

A Division of U.S. Industries, Inc.

Diller Ave., New Holland, Pa. Phone 354-5168

Peggy Eshleman of Pequea RD1 who is serving as Leadership Council advisor at the 11th annual 4-H Congress being held June 15-18 at Pennsylvania State University, checks program details with Leland G. Jinks, State 4-H leader. The advisors are assisting the 60 Leadership Council delegates who act as the ruling body for the 1,000 4-H members attending the four-day educational conference.

Ephrata Co. Franchised For White's Full Line

Under new ownership, Farmersville Equipment, Inc., Ephrata RD2, has been franchised to sell White Farm Equipment's full line, which includes Minneapolis Moline and Oliver agricultural and industrial equipment, it was announced by H Paul Brown, manager of White Farm Equipment's Harrisburg Branch

The Oliver contract has been serviced at this location for the past 30 years

Bud Buch will continue to manage the dealership, and will service Lancaster County for Oliver and Minneapolis-Moline equipment

Schweiker Aide to Be In Lancaster Thursday

Robert Heath, field assistant of Senator Richard S Schweiker (R-Pa.), is currently touring Pennsylvania to hold "office hours" in 16 Pennsylvania communities.

Heath will be in Lancaster on Thursday, June 25, at the United States Post Office Building, 48 50 W. Chestnut St., from 10 a.m. to 4 p.m., to meet with area residents and discuss any problems they may have with the Federal Government.

Agway Buys Hiestand Feed Supply Business

The purchase of S H Hiestand & Co., Salunga, feed and farm supply business, has been announced by Agway Inc

L M Shughart, manager of the Agway Southern Division, Harrisburg, said the purchase becomes effective immediately The purchase price was not disclosed

Formed in 1814, the business has remained in the Hiestand family until its acquisition by Agway It has been operated by Wilbur Hiestand since 1933 Hiestand will continue in a managerial capacity with Agway at the Salunga facility, Shughart said

The Hiestand company offers custom feed grinding and mixing services and provides grain handling and marketing services for area farmers Fertilizer seed and other farm supplies also are handled

Try A Classified Ad It Pays!

CONSISTENT QUALITY
means more milk profits

Consistent quality in Mueller bulk tank manufacturing assures you a high quality performance in the milk house where it pays off in profits.

Economical direct-expansion refrigeration in both "atmospheric" and "vacuum" models . . . sizes from 90 to 2000 gallons . . . built-in controls and either remote or self-contained condensing units. C.I.P. cleaning is an optional choice. Whatever features you prefer, they may be found in one of the varied Mueller models . . . come in and let us give you the complete story.

Ask about our economy model "B" series

MUELLER bulk milk tanks

L·H· Brubaker INC.

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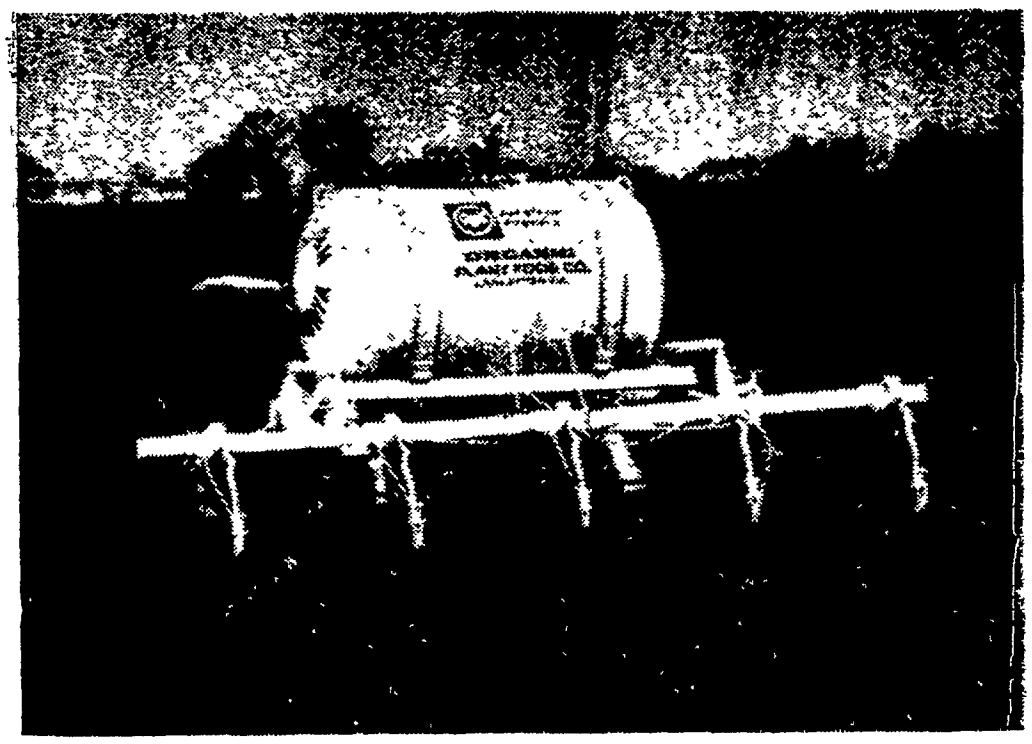
CORN NEEDS A SHOT OF ANHYDROUS AMMONIA



Sidedress corn now for the yield you are planning for. You still have time to put it on.

Did you top dress your alfalfa grass and pasture fields? Don't leave your fields go down hill.

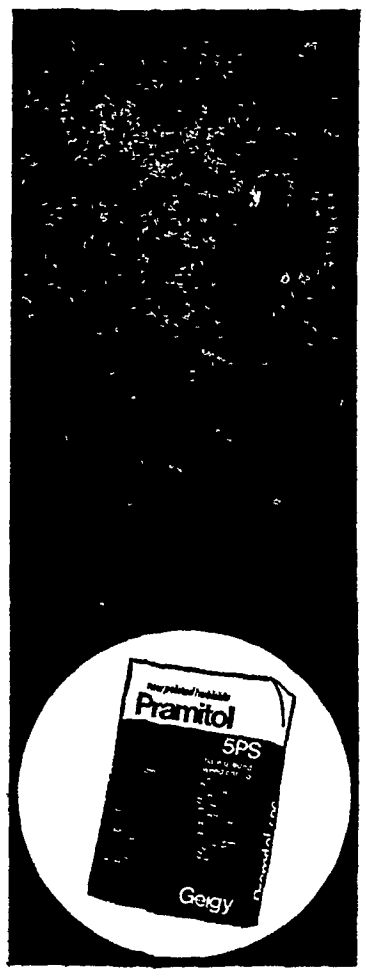
● Truck spread or ● Trailer spreaders

Call and see how fast we can serve you.

ORGANIC PLANT FOOD CO.

Grofftown Road, Lancaster, Pa. 392-4963 or 392-0374

YOUR FULL SERVICE DEALER



SPREAD PRAMITOL

GET BARE GROUND WEED CONTROL

New, improved Pramitol® 5PS pellets get rid of weeds where you don't want them. In fences. And around buildings, silos, feedlots, gas tanks, and pumps. They're great for knocking out weeds where you can't mow.

Pramitol pellets work like a charm. One quick, easy application keeps weeds down all season.

Try new Pramitol 5PS pellets. You'll find all kinds of uses for them.

P. L. ROHRER & BRO., INC.

Smoketown, Pa. 397-3539

Across the

Editor's Desk

Nelson Weaver Poultry Scholarship

Victor F Weaver, Inc has forwarded a picture of Nelson Weaver, winner of the firm's first poultry scholarship While we ran the story of the scholarship recently, we think our readers will want to see the photo.

Try A Classified — It Pays

Give Your Cattle the Pasture They Prefer—

988

Sorghum-Sudangrass Hybrid from

PIONEER

Strip tests prove it: Cattle prefer Pioneer brand sorghum-sudangrass hybrid over other brands. That means they'll eat more . . . . make more meat or milk. Unbeatable hot-weather pasture or green-chop. Can be planted on diverted acres and grazed after September 1. Treat your cattle to the pasture hybrid they like best!

See or Call Your **Nearest PIONEER Salesman**

PIONEER. BRAND SORGHUM

Pioneer is a brand name; numbers identify varieties. ® Registered trademark of Pioneer Hi-Bred Corn Company, Des Moines, Iowa, U.S.A.

● Have You Heard?

(Continued from Page 21)

frigerator, dishwasher and carpeting you may want to shop around for the best credit plan to use in buying these items.

There are many ways to finance these durable goods Some methods will cost two and one half times the purchase price and others will cost less

For example, a comparative cost of credit for items costing $1,000, financed through a seven and one-half per cent home mortgage over 30 years, will actually cost $2,520 The same items, financed through a department store at two per cent interest per month for 12 months, will cost $1125 Through a bank loan at eight per cent interest over 12 months, the cost would be $1080.

Many of these durable items will need replacing in eight to 14 years If they are financed with your mortgage, you will be paying for wornout items after you have replaced them with new ones. Actually, you will be paying on two of the same items at the same time.

You do have alternatives. Compare credit cost and select the one which offers you the best terms. You can anticipate your needs and save money in advance and then pay cash In this way your money can be earning interest while you are waiting to buy these items.

It has become a practice in recent years to include many durable goods in home mortgages. Check the terms on these items before you buy or build a house. It's true the home loan mortgages rate of interest is the best rate you will find But it is the long term paying that increases the cost

If your mortgage will allow you to pay ahead of schedule on the durable items with no penalty, this may be your best source of credit.

For good production next lactation,

FEED PURINA DAIRY CONDITIONER

As a dairyman, you know that good milk production doesn't just happen It's something you plan for by establishing a herd with the genetic potential for good production, then managing and feeding your cows so they'll produce up to their bred-in ability.

Many successful local dairymen also plan for good production with a proven program of dry cow feeding. They need Purina Dairy Conditioner, a research-proven ration to help give dry cows body condition they need for good production after they freshen.

Purina Dairy Conditioner is an extra-palatable 12½ percent protein ration. It's fortified with vitamins A and D plus extra phosphorus to help guard against milk fever.

Purina Dairy Conditioner is low-cost, too, because the amounts you feed depend on your cows' condition and on the quality of the roughages you feed. For example, a cow dried off in good condition being fed high-quality roughages would require less Dairy Conditioner than a cow in only fair condition being fed fair quality roughages.

Drop in soon and get your free copy of the Purina Dry Cow Program folder. We'll be glad to show you how Purina Dairy Conditioner can help you prepare your dry cows for good production next lactation.

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James High & Sons
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West Willow Farmers Assn., Inc.
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1912 Creek Hill Rd., Lanc.

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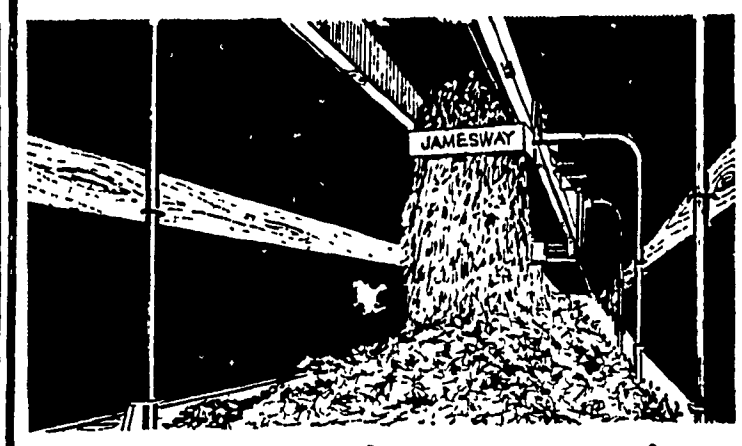
For Full Market Reports Read Lancaster Farming

JAMESWAY Volume-Belt Cattle Feeder



Feeds Fast without Separation

JAMESWAY J

* Big Capacity Belt
* Simple Design - Low H.P.
* Galvanized Hood
* Works In-Barn or Out

Come in Today for Details.

LANDIS BROS., INC.

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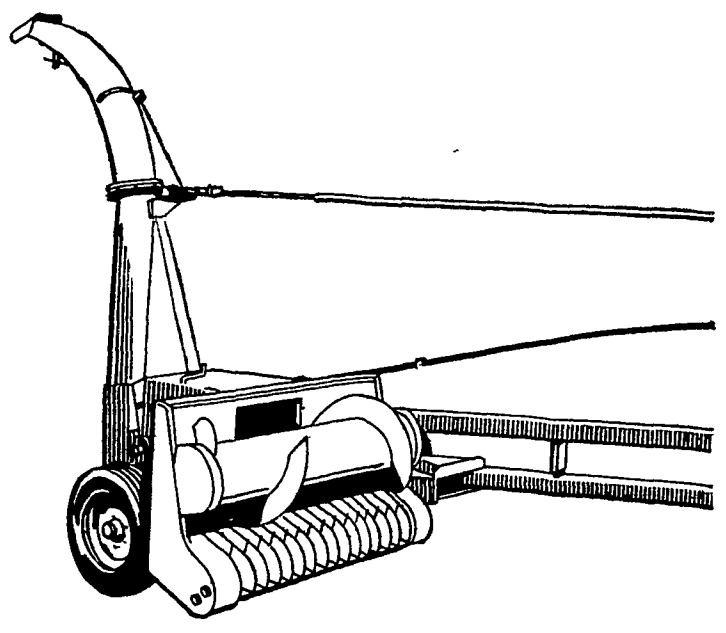
No comparison

John Deere 34 Forage Harvester sets the standard for low-cost silage-makers

It's understandable when you add up the facts that the open-end hay pickup sweeps in windrows that would escape others, that changing attachments is the fastest and easiest around; that there's a cylinder cutterhead and built-in knife sharpener. See why it's the leader. Look one over. See us soon. Credit? You bet.



Wenger Implement, Inc.
The Buck 284-4141

JOHN DEERE

A. B. C. Groff, Inc.
New Holland 354-4191

Shotzberger's
Elm 665-2141

M. S. Yearsley & Sons
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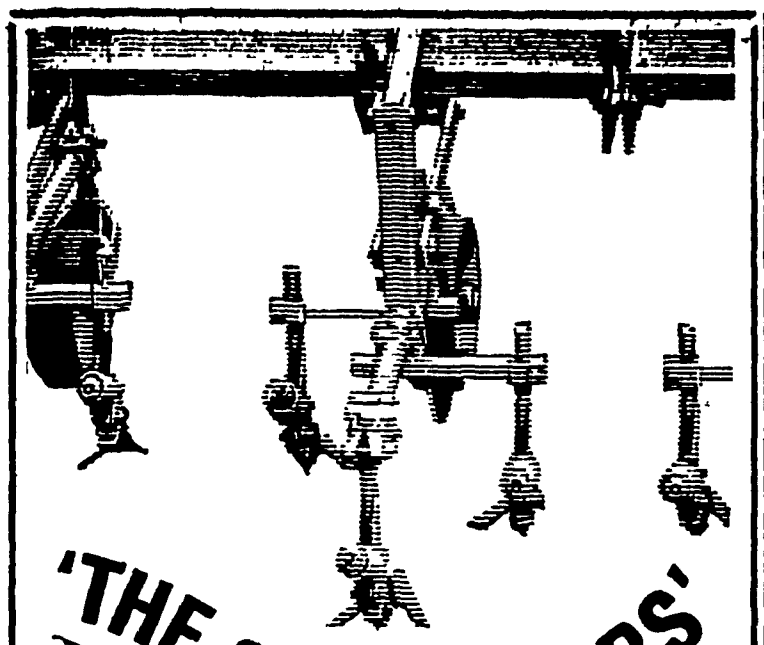


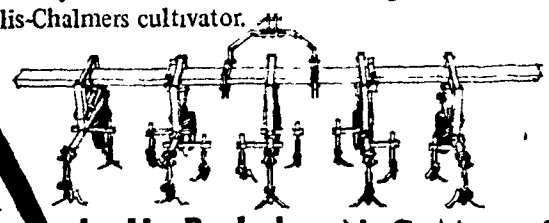
'THE CROP SAVERS'

ALLIS-CHALMERS CULTIVATORS

OWNING a cultivator is like having an insurance policy. Maybe you don't use it as much as you used to . . . but when you do, it's still a good policy to have the best one.

Every Allis-Chalmers wide-row and narrow-row cultivator is built to be the best. Big, husky tool bar made from *four-inch square* structural steel. Two big disc stabilizers to keep it on the course you steer. And wobble-free parallel linkage gangs to let you cultivate close and clean . . . up to 12 rows at a time.

So if you have to cultivate, do it right . . . with an Allis-Chalmers cultivator.



ALLIS-CHALMERS

L. H. Brubaker, Lancaster, Pa. — N. G. Myers & Son, Rheems, Pa.

Nissley Farm Service, Washington Boro, Pa. — Grumelli Farm Service, Quarryville, Pa.

L. H. Brubaker, Lititz, Pa. — Roy H. Buch, Inc., Ephrata, R.D. 2

Alfred Wanner Named To Milk Coop Board

Alfred Wagner, Narvon, has been elected to the board of a recently added district of the Eastern Milk Producers Cooperative Association, Inc., in Southeastern Pennsylvania.

For the first time in the history of Eastern a former president has been elected president of the board of directors Elected Thursday, June 4 was Howard Merrill, Walton, New York dairyman.

Reelected to their posts as officers of the association were Francis Cole, Ilion, New York, vice president; and J Thomas Cribbs, Pleasant Mount, Pennsylvania, treasurer.

Named as new secretary was Herman Herklotz, Franklin, New York. He succeeds Everett Green, Warren Center, Pennsylvania

Named to the executive committee of the Eastern Board of Directors were Merrill, Cole, Herklotz and Dwight Burnham of Vergennes, Vermont.

Dale Putnam, Heuvelton, New York, succeeded Leonard Richael, Winthrop, New York, on the board.

Five Cooperators Added

New cooperators for the Lancaster County Soil and Water Conservation District approved recently are:

Arlene H. Hess, East Lampeter, 80 acres; N. Parke Miller, Mount Joy, 64 acres; Thome Farms, Inc, Mount Joy, 112 acres; Eugene and Patricia Brody, Rapho, 64 acres; and John H Hershey, East Donegal, 80 acres

Help Us Serve You

Is your farm organization's meetings making our farm calendar? If they're not and you think they should, let us know.

As a public service to farmers and the farm community, we try to get as many meetings as we can on the calendar. But we miss some.

Remind us by calling 394-3047 or 626-2191 or by writing to Lancaster Farming, 22 E. Main St., Lititz, Pa. 17543. You can help us serve you better.

WHITE WASHING with DAIRY WHITE

- DRIES WHITE
- DOES NOT RUB OFF
- NO WET FLOORS
- IS COMPATIBLE WITH DISINFECT

MAYNARD L. BEITZEL

Witmer, Pa. 392-7227

DIFOLATAN® 4 FLOWABLE

The only flowable fungicide made to fight potato blight.

Last year we introduced DIFOLATAN 4 Flowable. This year it's the fastest selling potato fungicide on the market

There are a lot of reasons for this One is that DIFOLATAN is the only completely flowable fungicide you can buy. That makes it easier to handle. There's no dust to bother you when pouring it. And because it's flowable, it goes through any nozzle. In other words, it won't clog your equipment.

And when it comes right to the heart of the matter — fighting blight — ORTHO DIFOLATAN is better than any fungicide being sold today

It gives excellent protection against both early and late blight. And is particularly effective against tuber rot.

DIFOLATAN sticks to the plant, resists weathering from rain or sprinkler irrigation. That means you can maintain your schedule without worrying about the effects of weather or irrigation.

Protection against tuber rot is outstanding When you put potatoes in storage, you'll never know how well you did in the blight fight until you've shipped the last of them Fields may look reasonably healthy before harvest, but if you put infected tubers into storage, you can find yourself with a costly, heavy cull out of late blight tuber rot infection.

DIFOLATAN works to give you greater yields of healthy potatoes And—because it's flowable—it does that even better.

The first time you use DIFOLATAN 4 Flowable will be the last time you ever see potato blight

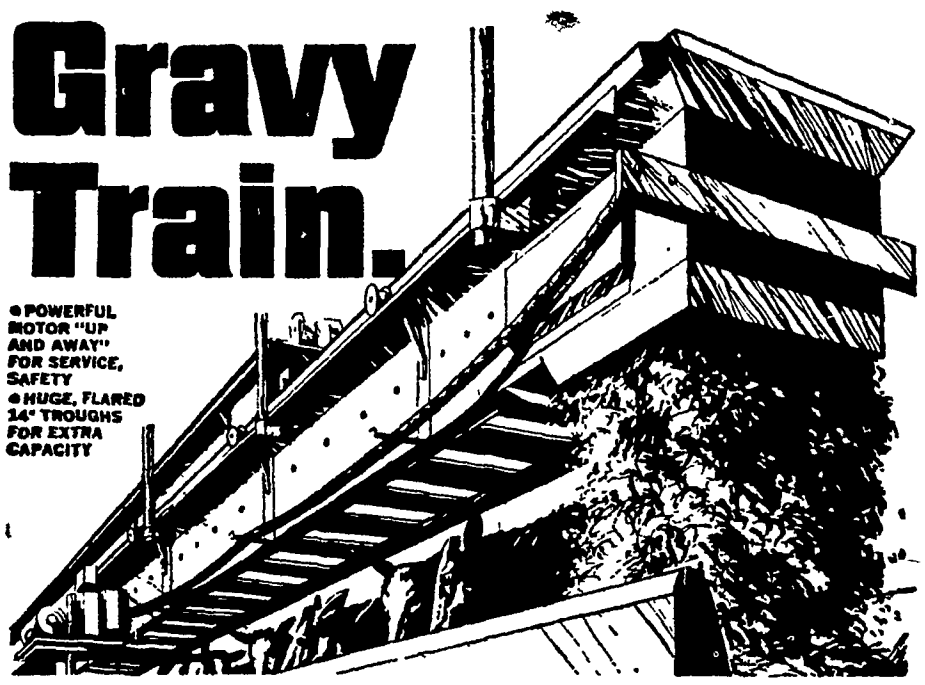
Another good thing about the fastest selling potato fungicide. It works on cucumbers, melons, and tomatoes, too.

ORTHO Chevron Chemical Company, Ortho Division. San Francisco, California 94120, Helping the World Grow Better®.

P. L. ROHRER & BRO., INC.

Smoketown, Pa. 397-3539

Gravy Train.



Strength, Performance, Dependability. You've got 'em all with VAN DALE'S NEW TRAVELING BUNK FEEDER.

Van Dale's SCF-1400 is the traveling feeder to put you on the track to faster, more profitable operations. Automatically, it delivers up to 40 tons of silage per hour to bunks on a single chain, continuous "shuttle" service.

Feeder trough chain is No. 67 pintle (12,500 lb. strength) and drive chain is C-550 steel (average top strength of 10,000 lbs.). Interlocking, snap-together galvanized metal components reduce erection time as much as 50%. Suspended or floor-mounted, rails are mounted with Van Dale's exclusive clip-on brackets to provide extra-rigid support. Unit adapts to any feeding need in-barn or out-of-doors.

CALEB M. WENGER
R. D. 1,
Drumore Center
Quarryville, Pa.
Phone 548-2116

VAN DALE

DHIA MONTHLY REPORT

(Continued from Page 19)

HIGH DAILY BUTTERFAT AVERAGES

Name	Breed	Days On Test	No. Cows	% Cow Days In Milk	Milk Lbs.	% Test	Fat Lbs.
Ben K. Stoltzfus	R&GrH	19	27.1	92 4	56.0	3 6	2 02
David L. Landis	R&GrH	28	27.8	94.1	50 6	3.9	1.95
Jacob M. King	R&GrH	31	18.0	94 1	55 0	3.5	1.94
Amos & Eleanor Hershey	R&GrH	33	26.1	98.5	44 3	4.4	1 93
Paul B. Zimmerman	RH	31	29.0	79.5	48 8	3.9	1.92
Dale E. Hiestand	RH	30	34.0	91.4	49 8	3 9	1 92
S. R. Shellenberger	R&GrH	27	68.8	94 1	50.5	3.8	1.91
Warren B. Griffith	RH	28	13 4	95 7	52.7	3 6	1 90
J Rohrer Witmer	RBrSw	32	21 1	88 0	44 4	4 3	1 90
J Z. Nolt	RH	31	33 7	84 9	47.7	4 0	1 89
Melvin H. Ranck	R&GrH	32	36 0	93.4	55 4	3 4	1 89
John C. Metzler	RH	31	41 0	95 4	50 5	3 7	1 89
Amos E. King Jr.	RH	24	29 0	90 5	51 8	3 6	1 87
J Floyd Kreider	R&GrH	30	40 0	92 3	48 8	3 8	1 86
Albert E. Fry	RH	30	29 0	96 6	48 3	3 8	1 85
Benuel S. Beiler	RH	36	34 2	97.0	49 6	3 7	1 85
Alvin K Bollinger	RH	26	24 0	90.9	45 0	4 1	1 85

● Facts

ciency than most dairymen could ever achieve.

Keep Cows Out of Ponds

Cows often go wading when the weather is hot and there is no shade. But there are hazards to wading in stagnant ponds which can lead to killing dairy animals

Several organisms capable of causing acute fatal mastitis are commonly found in muddy manure contaminated water These may be able to enter the teat canal and kill the cow in a matter of hours

Dairymen should provide shade or guide the cows into the barn during the hottest part of the day When cows go wading they soon turn the wading pool into a health hazard

Buying Profitable Cows

Many Pennsylvania dairymen will be buying dairy cows as herd replacements to help boost summer milk production

—Springing heifers are the best bet for obtaining replacements which are free of mastitis and other diseases Making such a choice also helps insure against getting culls from another herd.

—Isolate the newly acquired animals from the rest of the herd for two weeks And have your veterinarian check them for disease.

—Be sure the newly purchased animals are protected against shipping fever.

—Buy animals from top A I proved sires if possible

—Know the seller, and you buy older cows, insist on production records.

Heifer, Dry Cow Care

A dairyman keeps pretty busy at this time of year In addition to his many chores, it's important that he give special attention to his heifers and dry cows during the summer

Feed the younger heifers enough to keep them growing Older heifers need to be bred at the proper time. Those near calving should be moved in close to the farm headquarters where they can be watched closely

Dry cows may need supplemental feed so that they'll freshen in good condition

Visit the pasture daily and observe heifers and dry cows closely. For best use of time and facilities, group heifer to be bred in a pasture where you can observe them two or more times daily.

Be sure to provide your heifers and dry cows with an adequate supply of fresh water, salt, and other minerals or supplements. If pastures aren't adequate, supplement them with other forage or grain

Provide ample shade Spray the animals as needed to protect them from insects.

Next year's profits will be greatly influenced by the care you give heifers and dry cows this summer

ADA Announces Legal Victory In Arizona Filled Milk Fight

Federal District Court Judge C. A. Muecke has dismissed the lawsuit (May 27) brought by William J. Rasmussen, producer of "Go," a filled milk product, charging "restraint of trade" against American Dairy Association, United Dairymen of Arizona, Arizona Milk, Inc., other producer associations and 25 individuals.

Judge Muecke granted a motion to dismiss the case against ADA, members of its executive committee, and the other named defendants.

American Dairy Association, in cooperation with its affiliate, Arizona Milk, Inc., and United Dairymen of Arizona, initiated a public relations, advertising and consumer education program in Arizona in 1969. Its purpose was to identify milk products in the dairy case. Newspaper ads carried the theme line, "If it doesn't say milk on the carton, it's not milk"

Filled milk's market share in the Central Arizona order area declined from 10 4 percent of Total Class I in January, 1969, to 2.5 percent in April, 1970.

The dismissal of the lawsuit by Judge Muecke sets an important precedent for dairy producers in their efforts to maintain markets for real milk, according to the ADA.

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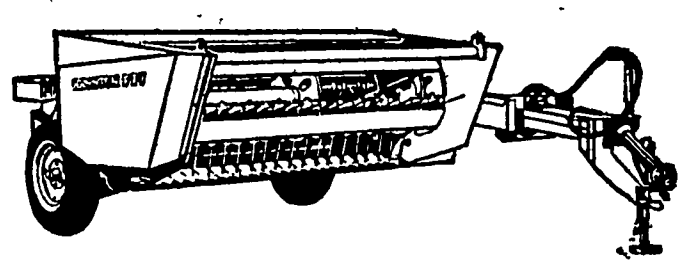

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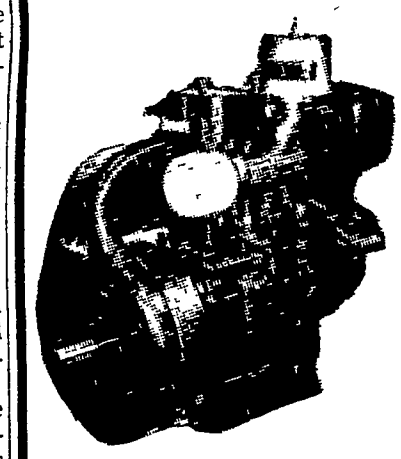

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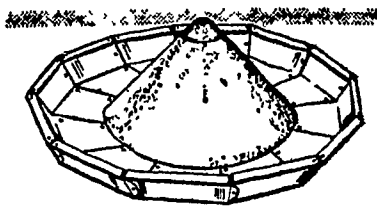

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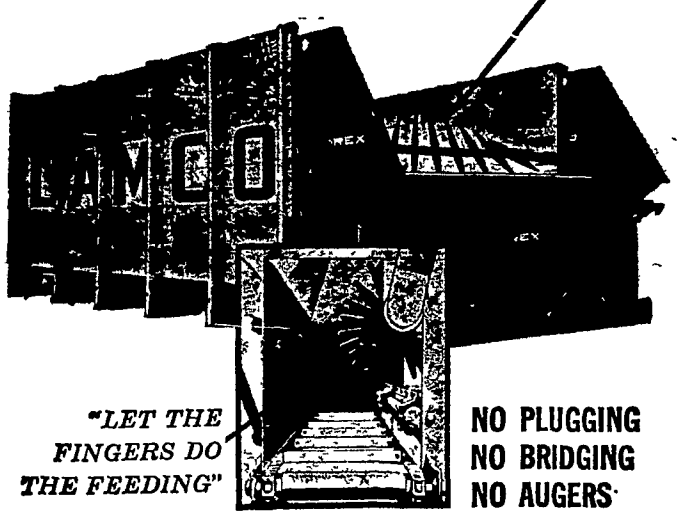

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Mrs. Miller Loves Strawberries

(Continued from Page 20)

Drive, east of Lancaster She graduated from Goshen College, Goshen, Indiana with a B S in nursing. She is employed by the State as a public health nurse She makes home visits and gets to some schools and offers an immunization program.

Mrs Miller prepares an attractive poster to list their strawberry prices ahead of the season. In fact she is a living advertisement for the business all year long. She has made strawberry pot holders which hand in her modern kitchen and has aprons and even a dress with strawberries all over them She says she just loves strawberries and puts lots of them in the freezer so they can enjoy them all year She uses their colorful appearance to their fullest advantage in making attractive desserts

She loves to try out new recipes and here are some of her best ones.

STRAWBERRY CROWN

(Beautiful dessert with unusual combination of flavor and texture.)

½ cup butter
¼ cup brown sugar (packed)
1 cup sifted western flour
½ cup chopped pecans or walnuts.
1 envelope unflavored gelatin (1 tablespoon)
½ cup cold water
2 pints (halved) strawberries
1 teaspoon lemon juice
¾ cup sugar
few drops red food coloring
1 cup whipping cream, whipped

Heat oven to 400 degrees (moderate heat) Mix butter, brown sugar, flour and nuts with hands. Spread in oblong pan, 13" x 9½" x 2" Bank 15 minutes. Stir baked crumbs with spoon. Cool.

Soften gelatin in cold water. Mash 1 cup of the strawberries in saucepan Add lemon juice and sugar Bring to a boil, stirring occasionally Remove from heat, stir in gelatin until dissolved, add few drops of red food coloring Take a small amount of this mixture and make a thin layer on bottom of 1½ quart mold Put mold in refrigerator until set Arrange a few of the uncooked halves of berries on bottom to form an attractive design Chill rest of mixture until partially set Fold in remaining berries and whipped cream Fill mold in layers by alternating the berry mixture and crumb mixture, starting with berry mixture and ending with crumbs (Make about 4 layers of each.) Chill Unmold by running a knife around bottom edge of mold, then dip in hot water for a second Garnish with strawberries May be made a day ahead of time

The design adds a lot to the dessert, but may be omitted, if desired SUCCESS TIP· If desired, the cream may be colored pink too.

STRAWBERRY SURPRISE CAKE

Blend 2 tablespoons sugar in 1 pt ripe berries Dissolve 1 tablespoon gelatin in ¼ cup cold water Heat slightly and add to mixture Let jell Partially freeze Cut a 10 inch angel food cake across, into 2 layers Remove mixture from freezer Add 1 cup sweetened whipped cream. Spread between cake layers and replace in freezer Beat 2 cups more of cream or substitute to ice sides Decorate with large berries

STRAWBERRY NUT SALAD

2 boxes strawberry jello
1¼ cups boiling water
2 pks. frozen strawberries (thawed)
1 cup crushed pineapple
3 medium bananas (mashed)
1 cup chopped walnuts
1 pt. whipped cream or dream whip

Make jello Let partially jell and add fruit and nuts Whipped cream may be folded in or may be put on top when served

STRAWBERRY ICE CREAM TOPPING

Put in blender
1 qt. berries
½ cup sugar or sweeten to taste
Can be frozen or used fresh.

CHICKEN CASSEROLE DE LUXE

1 chicken
1½ teaspoon salt
1 onion (medium size)
1 cup chopped celery
1 (8 oz.) pkg. egg noodles
1 can mushroom soup
1 cup buttered bread crumbs

Cook chicken, celery and onion until tender Remove meat from bones and cut fine Strain stock. Add noodles to stock and cook 8 minutes Combine chicken and noodles Add soup and stock to make 3 cups Add salt Put mixture in greased casserole and sprinkle crumbs on top Bake 3 minutes at 350 degrees.

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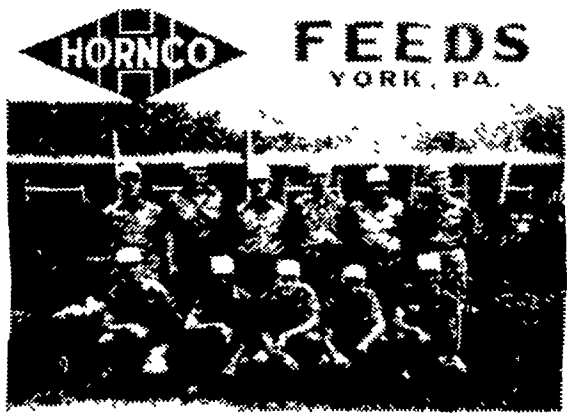

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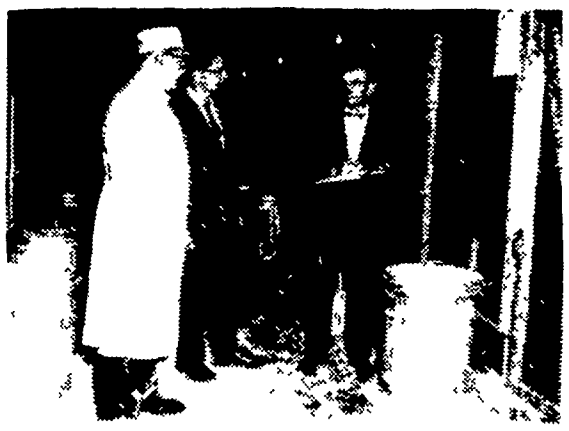

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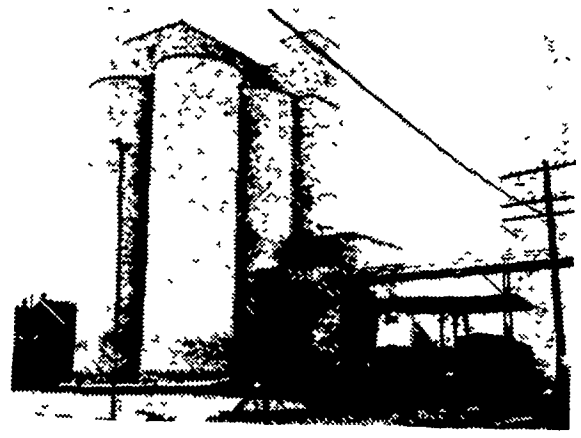

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